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Opening and Closing Strategies in YouTube Vlogs

How Monologues Encourage Conversation

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I. Abstract

This research investigates the openings and closings of vlogs, a relatively new but popular video genre on YouTube in which the viewer is directly addressed. The use of openings and closings in vlogs may shed light on the conversational aspects of both monologues and computer-mediated communication. Because vlogs are typically monologues, many things that are negotiated in the openings and closings of conversation, such as turn distribution or the topic of the interaction, are not directly relevant to vlogs. To determine how vlog openings and closings are conducted and what function they might perform, I applied Conversation Analysis to a corpus of thirty vlogs in English. The analysis shows that vloggers do use opening and closing strategies similar to those found in casual dialogic conversation as well as strategies that explicitly refer to the possibilities of interaction on YouTube. Vloggers create the impression of conversation to encourage interaction.

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III. Table of contents

1. Introduction	7
2. Conversation Analysis	9
2.1. Introduction to CA	9
2.1.1. Conditional relevance and adjacency pairs	11
2.1.2. Turn-taking	13
2.1.3. Repair	14
2.2. Openings and closings in CA	16
2.2.1. Openings	17
2.2.2. Closings	19
2.2.3. Openings and closings in lectures	21
2.2.4. Openings and closings in virtual meetings	21
3. YouTube and vlogs	24
3.1. YouTube and participatory culture	24
3.2. Vlogs	26
4. Analysis of vlog openings and closings	30
4.1. Data and method	30
4.2. Opening strategies	31
4.2.1. Greeting the audience and terms of address	32
4.2.2. Self-identification and opening credits	34
4.2.3. Personal-state inquiry	35
4.2.4. Date, time and place	35
4.2.5. Topic transition	36
4.2.6. Introduction of the topic	38
4.2.7. Framing	39
4.2.8. Turning the camera on	40
4.3. Closing strategies	41
4.3.1. Pre-closings and topic transition	42
4.3.2. Framing	43
4.3.3. Requesting a response	44
4.3.4. Thanking the viewer	45
4.3.5. Terminal exchange	47
4.4. Conclusion	48

5. Conclusions	49
6. References	52
7. Appendixes	55
7.1. Opening and closing strategies	55
7.2. Transcriptions	56

1. Introduction

Good morning, it is nine o'clock.

The previous sentence may not seem particularly relevant to the reader, although it was certainly true at the time of writing. My research was partially inspired by a YouTube user who always starts her videos by telling the audience what time it is. Because YouTube videos are not broadcast live, the information she provided seemed irrelevant to me. However, if she does this consistently, there might be a rationale behind vlog openings that allows for the inclusion of such information.

Relatively little research exists on the language in YouTube videos and in vlogs in particular. This lack of research does not at all reflect the popularity of vlogs. They have become a part of daily life and a legitimate way to communicate with others. I want to contribute to our knowledge of this genre by analyzing the opening and closing strategies used in vlogs. Among the available research, I am particularly indebted to the Frobenius' work on vlogs. Frobenius (2011) wrote a compelling paper on the openings of vlogs in which she analyses a few vlog openings. I want to add to that research by comparing vlog openings and closings to the openings and closings of dialogic conversation. I have included closings in my research because I believe that if vloggers use openings, they will also use closings. If they introduce their vlog, they will not end it abruptly. Frobenius' work (2011) requires repeating because she used material uploaded to YouTube between 2006 and 2010. YouTube has changed since 2010: there have been important changes to the ways in which viewers are able to respond to videos and in that way contribute to the participatory culture on YouTube. Additionally, Frobenius (2011: 816) writes that vlogs "constitute a genre so young that the conventions are still in a process of negotiation". She only analyses vlogs in which the vloggers sits in front of the camera and talks directly into it. Such vlogs, in which only one or a few topics are discussed in a rather straightforward way, are no longer the most common type of vlog on YouTube. Many vloggers film throughout the entire day or for the duration of an event and then edit that footage into a relatively short video.

In contrast to the amount of research on vlogs, openings and closings have been described extensively by conversation analysts. Early papers by Schegloff and Sacks (Schegloff 1968, Schegloff & Sacks 1973) on openings and closings of dialogic (telephone) conversation are seminal works in Conversation Analysis. The opening and closing strategies

they identified involve, among other issues, the distribution of turns. Because vlogs are typically monologues, turns do not need to be negotiated. The participants to the conversation and the conversation's topic do not need to be established either, as those are communicated by written text. Openings and closings as they exist in dialogic conversation are not strictly needed in YouTube vlogs. If despite these circumstances they are used, they may have another function beside signaling the opening and closing of the monologue.

The present work wants to contribute to the research on conversational aspects of non-dialogic interaction, such as monologues. It also contributes to our understanding of how social media are used to communicate. Biel and Gatica-Perez (2011: 2) write that "there is relatively little understanding about what aspects are important for an effective use of video as a social communication medium". Through the identification of conversational aspects in vlogs, I hope to contribute to such an understanding.

To identify opening and closing strategies in vlogs, Conversation Analysis will be applied to a small corpus of thirty vlogs collected from YouTube in the spring of 2015. Monologues, such as vlogs, may not be considered conversation by most. However, vlogs can be considered interaction and Conversation Analysis can be used on all forms of interaction.

Before proceeding to the analysis of vlog openings and closings, I will discuss previous research on openings and closings and YouTube. In the next chapter, I will introduce Conversation Analysis and discuss the openings and closings of conversation. In chapter three, I will look into the participatory culture on YouTube, which allows vlogs to be considered (part of an) interaction. The analysis of vlog openings and closings in chapter four will list, describe and illustrate the opening and closing strategies vloggers use. Finally, I will conclude how these strategies relate to the openings and closings of dialogic conversation.

2. Conversation Analysis

To analyze the opening and closing sequences of YouTube vlogs, I will be using methods and previous findings from Conversation Analysis (CA). In this chapter, I will therefore first offer a general introduction of CA, followed by a discussion of some relevant issues in CA. These issues have been selected because they represent some of the most influential early work in CA and because they provide good examples of how CA research is conducted. In the next section, I will focus on openings and closings.

2.1. Introduction to CA

CA is "the systematic analysis of the talk produced in everyday situations of human-interaction: talk in interaction" (Hutchby & Wooffitt 2008: 11). CA aims "to reveal the organized reasoning procedures, which inform the production of naturally occurring talk" (Hutchby & Wooffitt 2008: 1). CA attempts to reveal these procedures by studying the very details of how people speak and interact. These seemingly small details can contribute to our understanding of how all conversation works. To CA researchers, nothing is to be considered trivial until it has been subjected to thorough analysis.

CA was first used by Harvey Sacks to analyze calls to a suicide helpline but it has since developed into a research method that can be applied to a diverse range of conversation types. Although its early developers, Sacks and Emanuel Schegloff, were sociologists and their first and foremost interest was not language in itself, CA has been adopted by sociologists, communication scientists and linguists alike and now lies at "a unique interface" (Hutchby & Wooffitt 2008: 3) between these fields.

Though conversation has been around as long as people have been able to speak, it was long considered too mundane to be studied. Works on conversation were almost exclusively prescriptive works on proper social conduct. Only in the 1960s did scientists like Sacks and Schegloff start showing continued interest in the way ordinary people speak in everyday conversation. The first sentence in Schegloff's *Sequencing in Conversational Openings* — according to ten Have (1999: 15) "the first published paper that represented CA as it later would be known" — stresses this point: "my object in this paper is to show that the raw data

of everyday conversational interaction can be subjected to rigorous analysis" (Schegloff 1968: 1075).

If conversation had previously been considered a chaotic and flawed manifestation of linguistic competence (Chomsky 1970), CA now revealed that there was in fact structure to conversation and that participants collaborate to create orderly conversation. If there is order to conversation, it is a possible subject of scientific study. CA did not only introduce conversation as a legitimate object of study, it also approached it in an entirely different way. In CA, analysis is based on real talk produced in natural settings (Hutchby & Wooffitt 2008: 4), in contrast to the made-up examples used in generative grammar, the dominant linguistic model at the time.

To study conversation, one must first define it. CA's subject, however, is referred to as *talk-in-interaction*, not *conversation*. *Talk-in-interaction* is a term coined by Schegloff and refers to "any activity of interactive talk, independent of its purpose" (ten Have 1999: 4). This term is preferred over *conversation* because CA research is not limited to what is usually considered conversation (Schegloff 2007: xiii). Such a comprehensive interpretation of conversation allows researchers to use CA to study casual conversation as a form of social behavior, as well as more task- or institution-oriented conversation, such as calls to helplines, talk in classrooms or talk on mass media.

Although the term *conversation analysis* is sometimes used to refer to any study of oral communication, in the more restricted sense used here, it refers to a tradition of analytic work first developed by Harvey Sacks, Emanuel Schegloff and Gail Jefferson. In the early 1960s, Sacks and Schegloff had been students of Erving Goffman. Goffman had a unique style of sociological analysis with a special interest in interaction and the presentation of the self in interaction. A second important influence on Sacks and Schegloff and ultimately CA was the work of Harold Garfinkel. Garfinkel developed ethnomethodology: the study of "commonsense reasoning and practical theorizing in everyday activities" (ten Have 1999: 6). Conversation is one of these everyday activities.

The coming together of different influences, but also the availability of audio recording, contributed to the emergence of CA. Audio recording allows researchers to work with material that is as natural and spontaneous as possible. There is no need for the researcher to be present during the collection of the material, while previously, material had to be collected during field work.

CA uses audio or video recordings of conversation produced in a non-experimental environment. The audio or video cannot typically be made available to the reader in a publication, nor is it always permanently available to the researcher. For that reason, transcriptions of the material are made. Jefferson developed a transcription system for this purpose that is still used today. Conventions have since been added to transcribe visual information recorded on video. Some researchers make adaptations to the transcription conventions to suit the specific purposes of their research, which I will also do for this work.

2.1.1. Conditional relevance and adjacency pairs

In *Rules of Conversational Sequence*, Sacks (1992a) discusses how callers avoid giving their name when calling a suicide helpline. The helpline employees or volunteers try to get the caller's name by giving their own name when they answer the phone. The caller's natural response should then be to reply with his or her name. This relation between two utterances led Sacks to focus on sequential organization in the openings of these telephone conversations. According to ten Have (1999: 6), sequential organization (the idea that the function an utterance performs depends on its sequential position) "was the 'discovery' that led to conversation analysis".

Schegloff, based on suggestions by Sacks, formulated the concept of conditional relevance.

By conditional relevance of one item on another we mean: given the first, the second is expectable; upon its occurrence it can be seen to be a second item to the first; upon its nonoccurrence it can be seen to be officially absent - all this provided by the occurrence of the first item. (Schegloff 1968: 1083)

The occurrence of these sequences of paired actions triggered the development of the concept of adjacency pairs. An adjacency pair contains two utterances that are:

- 1. Adjacent.
- 2. Produced by different speakers.
- 3. Ordered as a first pair part (FPP) and a second pair part (SPP).
- 4. Typed, so that a particular first pair part provides for the relevance of a particular second pair part (or some delimited range of seconds; e.g., a complaint can receive a

remedy, an expressions of agreement, a denial as its second). (Schegloff & Sacks 1973, as cited in Sidnell 2010: 64)

Adjacency pairs constitute "a norm to which participants hold one another accountable" (Sidnell 2010: 64). When a question is not answered, the question may be repeated if the asker thinks the question was left unanswered because it was not heard. If the asker assumes the question was left unanswered because the intended answerer does not know the answer, the question may be rephrased or another, simpler, question might be posed instead. Regardless of how he or she proceeds, a questioner will notice that his or her question was not answered and will make inferences based on the other participant's silence. This is what Schegloff (1968: 1083, also quoted above) means by "officially absent". Although the title *Rules of Conversational Sequence* might suggest otherwise, participants in conversations are "not so much constrained by rules or sanctions, as caught in a web of inferences" (Levinson 1983: 321).

Not only do first pair parts call for a second pair part, there is also a "preference for agreement" (Sacks 1987) in adjacency pairs. Some first pair parts allow a set of second pair parts. You may grant or decline a request, you may accept or decline an invitation and you can accept or refuse an offer. These options, though, are "non-equivalent [...] acceptances, agreements or grantings are produced in systematically different ways than their negative alternatives" (Hutchby & Wooffitt 2008: 46). Agreement tends to be produced early in the turn while disagreement is not. It is usually preceded by a section that shows weak disagreement, such as an explanation, as in this example (from Sacks 1987: 58):

- (1) 1 A: Yuh coming down early?
 - 2 B: Well, I got a lot of things to do before getting
 - 3 cleared up tomorrow. I don't know. I w- probably
 - 4 won't be too early.

The Speaker B in (1) shows awareness of A's preference for agreement. We may assume that B initially wanted to say "I won't be too early" but changed it to "I probably won't be too early" in line 3. Agreeing is straightforward, dispreferred responses are "delayed, qualified and accounted for" (Hutchby & Wooffitt 2008: 47).

2.1.2. Turn-taking

Although it seems almost too obvious that speakers take turns in a conversation to be of any interest, the distribution of turns is a complex matter as well as a quintessential part of conversation and therefore of the CA methodology.

It is an easily noticed fact about two-party conversations that their sequencing is alternating. That is to say, conversational sequence can be described by the formula *ababab*, where "a" and "b" are the parties to the conversation. [...] The *abab* formula is a specification, for two-party conversations, of the basic rule for conversation: *one party at a time*. The strength of this rule can be seen in the fact that in a multi-party setting (more precisely, where there are four or more), if more than one person is talking, it can be claimed not that the rule has been violated, but that more than one conversation is going on. (Schegloff 1968: 1076)

Turn-taking is a norm. If you do not wait your turn, you will be considered to be interrupting somebody else. Evidently, there are exceptions to this norm. When a teacher enters a classroom and greets his or her students, the students will return the greeting more or less simultaneously, not one by one. It would also be a little bizarre if people were to laugh one after another after hearing a joke (Sidnell 2010: 37).

Grammar can give us an idea of what constitutes a turn and thus whether or not a transition-relevance place (the possible end of a turn) has been reached. If you are interrupted, especially when somebody has misunderstood what you had wanted to say, you may tell them that you had not yet finished your sentence. Not only sentences, but also other grammatical units may constitute a complete turn: words, phrases or clauses are all possible turn construction units (TCU). In response to a question asking what color your car is, *blue*, *a dark metallic blue* or *I drive a dark blue SUV* are all possible answers and legitimate turns.

Turn-taking in conversation is "locally managed" and "party-administrated" (Sacks et al. 1974: 974): it only organizes the current and next turn and the participants work out the distribution of turns themselves. Sacks (1992b) saw the distribution of turns as a machinery which works according to certain mechanisms. People do not simply wait for the other participant in the conversation to be done talking to start their own turn. If this were the case,

there would be significant gaps between turns from different participants. Instead of waiting for the previous speaker to actually finish, the next speaker tries to infer the turn's "possible completion and coordinate their own contributions with what that projection allows them to anticipate" (Sidnell 2010: 42). Sacks, Schegloff and Jefferson (1974) have drawn up a set of rules that describe how turns are allocated at such a transition-relevance place.

- (a) If the current speaker has identified, or selected, a particular next speaker, then that next speaker should take a turn at that place.
- (b) If no such selection has been made, then any next speaker may (but need not) self-select at that point. If self-selection occurs, then [the] first speaker has the right to the turn.
- (c) If no next speaker has been selected, then alternatively the current speaker may, but need not, continue talking with another turn-constructional unit, unless another speaker has self-selected, in which case that speaker gains the right to the turn.

Whichever option has operated, then rules [...] (a)-(c) come into play again for the next transition-relevance place. (Sacks et al. 1974, as summarized in Hutchby & Wooffitt 2008: 51)

Despite the rules for turn allocation, overlap, other than the choral responses mentioned above, is not infrequent. Most overlap occurs at a transitional-relevance place that was not the actual transition place (Jefferson 1986). Participants sometimes err when they try to infer the end of a turn. They may interrupt after one phrase while the speaker continues his or her sentence. In addition, there are types of conversations that do not work by these turn-taking principles. Debates, for example, are usually not party-administrated. It is telling that on the basis of that feature we categorize a debate as a different kind of conversation.

2.1.3. *Repair*

In conversation, misunderstanding occurs easily. These (possible) misunderstandings may need to be repaired collaboratively, as conversation is a cooperative action. The discussion of repair in CA comprises both corrections of errors in turn-taking as well as corrections of the contents of what somebody has said.

Repair of the first kind illustrates that participants are aware of the turn-taking rules. If two speakers are speaking at the same time, one will usually stop talking before completing his or her turn, so as to return to the normal *one speaker at a time* situation. The term *repair* is used instead of *correction* for repair of the second kind because not every conversational repair follows a speaker's factual error (Schegloff et al. 1977). Schegloff, Jefferson and Sacks (1977) distinguish between the marking of something as incorrect and the actual repair. Both the initiation of repair and the repair can be done by the speaker making the mistake or the conversational partner. Following these distinctions, there are four types of repair sequences: (1) self-initiated self-repair, (2) other-initiated self-repair, (3) self-initiated other-repair and (4) other-initiated other-repair.

In self-initiated self-repair, the speaker both signals the error and corrects it. An incorrect word can be cut off halfway through its production and replaced by the correct word. The cut-off that occurs in such cases is transcribed as a dash. The correction can also be made at the next transition relevance place or can be preceded by an elongated *uh* or *uhm*. The repair is "framed" in the utterance by repeating some of what has been said before (Sidnell 2010: 115): in (2a) by *that* and in (2b) by *about this*.

(2)	a.	$ \begin{array}{c} 1 \\ 2 \\ 3 \\ 4 \rightarrow \\ 5 \\ 6 \end{array} $	A:	Well I can't say that everybody gets a a question. °hh <u>lo</u> ok. nobody's- nobody's pa:ssed over: in favor of me. you know that has- that works for a larger news service that's got you know (.) better credentials:, that's nonsense.
	b.	1 2 3 4	Q: A: Q:	°hh but –uh wha- [so what has th [crazy rest of the press gallery: (.)
		$5 \rightarrow$ (Sidne	ell 2010	thought about this.uh done about this

In the case of other-initiated self-repair, the other speaker employs a Next Turn Repair Initiator (NTRI) such as *What?*, *Huh?*, a puzzled look or repeating the part of the previous turn in which the error occurs. NTRIs do not explicitly signal the mistake, but they are not the response the speaker expects. He or she will infer that something must have been wrong with his or her original utterance and can then proceed to self-repair in the next turn.

Self-initiated other-repair occurs when a speaker asks for the other participant's help in completing the turn, for example when he or she has forgotten a name. Other-initiated other-repair most resembles a correction. In one turn, a speaker both exposes the mistake in the other's speech and resolves it.

Repair is essentially about "establishing that participants are working with similar understandings of what one another is saying and meaning as their talk unfolds" (Hutchby & Wooffitt 2008: 64). Like adjacency pairs and the organization of turn-taking, it shows that participants work together to create meaningful conversation, that conversation is an intersubjective activity.

2.2. Openings and closings in CA

Most of the research and theorizing about openings and closings has been done based on data from specific types of conversation. The discussion below is largely based on telephone conversations. CA researchers have argued that the findings from such research are applicable to many more types of conversation, if not all, as "for the most part the organizational problems involved are not specific" (Sidnell 2010: 197) to one type of conversation. If we consider vlogs and more specifically vlogs on YouTube to be at least part of a conversation, which I will argue in the next chapter, some of these findings must be applicable to vlogs.

The discussion of openings and closings in this section centers around Schegloff's papers Sequencing in Conversational Openings (1968) and The Routine as Achievement (1986) and Sacks and Schegloff's article Opening up Closings (1973). These papers are not only important for the issues of openings and closings but have also made great theoretical contributions to CA in general. About Sacks and Schegloff's paper on the structure of closing, ten Have (1999: 22) writes: "rather than 'closing' the issue, the paper has really opened up some of the most important areas of conversational interaction for further research". Because vlogs are monologues produced in a virtual environment, a brief discussion of openings and closings in monologues (lectures) and of openings and closings (of meetings) in a virtual environment will follow this general introduction of openings and closings.

2.2.1. Openings

During conversation turn allocation is regulated by a set of rules (see Section 2.1.2). These rules, however, do not determine who starts speaking first. Schegloff (1986) formulates rules about conversational openings based on 500 openings of calls to a disaster center. One of these rules is the "distribution rule for first utterances": the answerer speaks first (Schegloff 1968: 1078). This was the case in all of the telephone conversations in Schegloff's corpus, except for one. The exception to this rule led to a further analysis in terms of summons-answers sequences. Such an analysis is not limited to telephone calls, summons are also used in face-to-face conversation.

It can be noted at the outset that a summons - often called an "attention-getting device" - is not a telephone-specific occurrence. Other classes besides mechanical devices, such as telephone rings, include:

- 1. terms of address (e.g., "John?,"" Dr.," "Mr. Jones?,""waiter," etc.)
- 2. courtesy phrases (e.g., "Pardon me," when approaching a stranger to get his attention)
- 3. physical devices (e.g., a tap on the shoulder, waves of a hand, raising of a hand by an audience member, etc.). (Schegloff 1968: 1080)

In the same way that not answering a question is marked, not answering a summons is a marked choice: the summoner may assume that the summoned is angry with him or her. If the phone is not picked up, our first thought is that nobody is home, not that somebody decided not to pick the phone. We assume that a summons will be answered.

The summons itself often also has the form of a question and it also has much of the same characteristics. By producing an answer (when a child yells *Mom?* ... *Mom!*, the mother may answer *What is it?*), the summoned obliges the summoner to speak again, just like a question calls for an answer. By producing an answer, the summoned also obliges him/herself to listen to the answer of that question, just like somebody who had just asked an actual question would.

Summonses are used to check the availability of possible participants for interaction. Even when they are present, they may be otherwise engaged.

We have said that conversation is a "minimally two-party" activity. The initial problem of coordination in a two-party activity is the problem of availability; that is, a person who seeks to engage in an activity that requires the collaborative work of two parties must first establish, via some interactional procedure, that another party is available to collaborate. (Schegloff 1968: 1089)

Schegloff (1986) writes that participants try to achieve three things during the opening of a conversation: gate-keeping, to (re)establish the participant's relationship and to determine what the conversation will be about.

The term gate-keeping is used to refer to the negotiation of availability that takes place before a conversation: whether or not two or more people will engage in conversation. A greeting does not necessarily elicit a conversation. You may simply say *hello* to acknowledge a passing neighbor when you are walking down the street. A summons may be used for this purpose, but not all conversations must start with a summons.

"[C]onstituting or reconstituting" (Schegloff 1986: 141) the relationship involves both participants recognizing their conversational partner. This matters because there is a difference between how you address a close friend and how you address one of your professors. Although most recognition of the conversational partner is not done overtly, self-identification is often used in telephone calls; it is necessary because participants do not have visual access to each other. A correct recognition of your conversation partner is important because "nearly everything in conversational interaction is sensitive to the individual or categorical identity of the interlocutor" (Schegloff 1986: 118).

(3) (ring) (r[1 Deb: [Hello:?hh 2 Good morning.= Dick: 3 Deb: =Hi:, howareya. 4 Dick: Not too ba:d. Howareyou? (Sidnell 2010: 203)

In (3), Dick uses the phrase *good morning* not only because it is morning, but also because he has recognized the person answering the phone and expects that person to recognize him as well, which she does. This mutual recognition is in part due to the recipient design of the

utterances (Sidnell 2010: 203). Simply saying *good morning* is not an appropriate way to answer the telephone when you do not know the person you are talking to, you would have to introduce yourself first. Deb initially uses *hello*. When she hears who has called her, she says *hi*, which is more informal and therefore only used when talking to certain familiar recipients. By using this non-default form, she lets Dick know that she has recognized him.

After the response to a summons and the identification or recognition of the conversational partners, the next step in the opening of a telephone call is the exchange of personal-state inquiries: questions such as *How are you?*. The most common response to such a question is *I'm fine*. This answer is common because it is the preferred response. It allows the conversation to immediately proceed to the subject the caller had intended to discuss. An outspoken positive or negative response will lead the interlocutor to ask for more information. Such a "diagnostic sequence" (Sacks 1975: 68) may however require information that cannot be shared with everybody.

These core sequences — greeting, recognition, personal-state inquiry — lead to the "anchor position", a term coined by Schegloff (1986) to refer to the position following these core sequences when the first topic will be raised. This position can be considered the end of the opening.

2.2.2. *Closings*

A conversation "does not simply end, but is brought to a close" (Schegloff & Sacks 1973: 290). We depend on the sequencing of conversation "to know what is going on" (Robinson 2014: 180). If a closing sequence does not goes as we had expected it to, we worry about the social implications. You cannot simply walk away during a conversation to end it. Something must be done to make walking away or hanging up the phone a natural conclusion instead of something that can be understood as communicating anger or boredom.

A conversation consists of different turns: participants take turns at being the speaker and hearer, but "the distribution of turns-at-talk operates locally, organizing just current and next turn" (Sidnell 2010: 215): it does not determine what will be the last turn. Each completion of a turn allows for a participant to take a turn-at-talk. Sidnell (2010: 215) therefore articulates the closing problem as follows: "how can a possible completion be so constructed that it will not be understood as an opportunity for another speaker to take a turn?". According to Schegloff and Sacks (1973: 295), the solution to that problem is a "terminal exchange" which removes the transition relevance at the end of the second turn. A

terminal exchange is an adjacency pair: the first pair part is a proposal to end the conversation, the preferred second pair part is an acceptance of that proposal. All of this can be achieved by a simple exchange of *goodbyes*, for instance.

Naturally, a terminal exchange is only a part of the solution. It cannot follow just any previous turn. It would be very odd if you were to answer a question like *How is your mother?* by starting a terminal exchange. Your conversational partner might assume that they have offended you. Even if the question-answer adjacency pair had been completed, a terminal exchange still has to be introduced: it is the final part of a larger structure within the conversation. A terminal exchange is properly used at the end of a closing section. Bringing a conversation to a close does not only involve the local operation of turn-taking, it involves larger structures and organization, "in particular, the organization of topic talk, and the overall structural organization of the unit 'a single conversation'" (Schegloff & Sacks 1973: 289).

One can open up a closing by using a "possible pre-closing" (Schegloff & Sacks 1973). Closing sequences can only be started once the main topic of conversation has been completed. In such a closing relevant environment, one of the participants in the conversation can then ask whether there is anything else relevant to discuss, by using a pre-closing token. In English, this is often done through the use of *Okay?* or *Alright?*. In a conversation about a future meeting, after the place and time of the meeting have been discussed, one of the participants may simply say *okay*. *Okay* relies on its position within the conversation to function as a part of a terminal exchange.

Past and current work has indicated that placement considerations are general for utterances. That is: a pervasively relevant issue (for participants) about utterances in conversation is "why that now", a question whose analysis may also be relevant to finding what "that" is. That is to say, some utterances may derive their character as actions entirely from placement considerations. (Schegloff & Sacks 1973: 299)

In this context, by using *okay* "the speaker passes an opportunity to take a more substantial turn-at-talk" (Sidnell 2010: 218). If a speaker indicates that he or she has nothing more to say and the other participant does the same in response, they agree to move on to closing the conversation.

According to Robinson (2014: 182), closings in English are quick and efficient. Closing a conversation only takes four turns when you use a prototypical closing. An archetype closing consists of a possible closing adjacency pair, such as Okay? – Okay followed by a terminal exchange, such as Bye - Bye.

2.2.3. Openings and closings in lectures

The features of openings and closings discussed above were formulated in research using telephone conversations, but other types of conversations have also been studied. Cheng (2012) discusses the way in which academic lectures are brought to a closing.

A good ending is as important as a good opening or body of a lecture, as it is the point at which a lasting impression is made (Cheng 2012: 235). In university lectures specifically, the closing is used to summarize the lectures' content but also to discuss practical course-related information, such as homework or required reading for the next class. It also provides a moment for students to ask questions. Because of this student-teacher interaction, it is perhaps less formal than other parts of the lecture.

[A] lecture closing often goes beyond a summary or conclusion of the lecture content; for example, it may include an explicit indication of the end of lecture, an explanation of course-related issues, as mentioned earlier, or even non-course-related issues, such as casual conversations between lecturers and students. (Cheng 2012: 235)

The closing of lectures thus not only summarizes and concludes, it also "encode[s] the important interpersonal dynamics of this primarily monologic genre" (Cheng 2012: 247).

The openings of lectures perform two different functions. The first function is to provide a framework of the current lecture: to introduce its topic and to explicate its structure and aims. The other function is to relate it to what the audience already knows, to create a context (Thompson, 1994).

2.2.4. Openings and closings in virtual meetings

Context influences openings and closings, as it does all of conversation. Meetings usually have a predetermined agenda and a chair. The opening follows a specific pattern that may

differ slightly between organizations but usually involves formal elements like noting down absences, making corrections to notes from previous meetings if necessary, going through the agenda and an explicit opening by the chair.

Markman (2009) discusses meetings that do not have a previously agreed upon agenda or a chairperson. The more informal online meetings used in his research are chat-based and there was no hierarchical organization between the participants.

As a result, the team evolved a two-stage process for moving into their meetings. This process involved (a) an opening move referencing prior communication from the team and (b) an agenda-setting turn focusing the talk on a specific topic. In implementing this two-stage process, the team displayed an orientation to interactional practices also found in face-to-face meetings. (Markman 2009: 115)

When there is no formal organization to fall back onto, people rely on the organization of causal face-to-face conversation.

Formal meetings also provide a slot for a closing: because they have a predetermined agenda, the meeting can be closed when every point on the agenda has been discussed. The agenda eliminates much of the negation necessary to reach a possible closing because it is relatively clear whether or not everything has been discussed. Formal meetings often have a duration that has been agreed upon beforehand, which also facilitates their ending.

In meetings that do not have a formal agenda, like the ones discussed in Markman (2009), a closing must be negotiated. To achieve a closing, participants use a potential closing initiator when they feel they have arrived at an appropriate slot for a closing: "participants indicate sensitivity to such a slot with the use of a so-prefaced turn that serves as a preclose, followed by a second turn that projects future action" (Markman 2009: 161). The first stage of this two-stage closing sequence is a summary or an explicit closing remark and the second phase is a discussion of future action. Intrusion of other turns can delay the close, as they can delay the opening.

Informal meetings tend to close as an important person leaves (Boden 1994: 102). The closing of more formal meetings is usually done by the chairperson. Participants can also aid the closing by showing their readiness to end the meeting.

The participants may make visible their readiness to close the meeting by means of physical actions like imperceptibly moving around in their chairs; sitting at the very edge of the chair to be ready to leave; moving their chairs backward away from the table; checking their watches; collecting their pens and papers; collecting and ordering papers by tapping them on the table. (Nielsen 2013: 50)

The chairperson can use a pre-closing by making a "last call for new mentionables" (Nielsen 2013: 53). As in telephone conversation, participants can pass this opportunity to speak. When everyone has had the opportunity, the chairperson will use a closing marker, often *thank you*.

The openings and closings of lectures and meetings as discussed by Cheng (2012) and Markman (2009) show that the context of a conversation affects its opening or the way it is brought to a close. In formal genres, the opening and closing may have a slightly more informal character. When, in new genres, conventions are still being established, participants may rely on strategies from ordinary dialogic conversations to open or close their conversation.

3. YouTube and vlogs

3.1. YouTube and participatory culture

Although there are general rules to conversation, context influences not only the conversation's content but also its form and structure. YouTube is a (very specific) context. It is "a public video-sharing website where people can experience varying degrees of engagement with videos, ranging from casual viewing to sharing videos" (Lange 2007: 361). Vlogs are not the only genre of video uploaded to YouTube: a viewer can watch anything from silly cat videos to TEDtalks, from beauty tutorials to video games and from wedding videos to cooking classes. According to Burgess and Green (2009: 103), "YouTube launched without knowing exactly what it was for, and arguably it is this under-determination that explains the scale and diversity of its uses today". Although there are other websites designed for the uploading and viewing of video, YouTube is by far the biggest and the most well-known online destination for video. It "has become so ubiquitously mainstream that the phrase 'mainstream media' is obsolete" (Green 2015: n.pag.).

YouTube was launched in 2005 and became an established medium in 2006 when it was acquired by Google. In the same year, Time magazine named *You* its person of the year (Green 2015: n.pag.).



Figure 1: Time magazine's 2006 Person of the Year cover

The magazine cover was a video player showing only the word *you* and referred to YouTube's motto to "Broadcast Yourself". YouTube's projected relation to broadcasting hints at its conversational potential. According to Tolson (2010: 278), "broadcast talk has aspired to be 'conversational' in its mode of address to listeners and viewers" since the 1930s.

[T]he authenticity of vlogging, if it is to be perceived as such, is located in its excessive direct address, in its transparent amateurishness and in the sheer volume and immediacy of "conversational" responses, by comparison with and relative to the constraints of traditional broadcasting. (Tolson 2010: 286)

YouTube is not only host to a repository of videos, it also hosts a participatory culture: a culture in which "fans and other consumers are invited to actively participate in the creation and circulation of new content" (Jenkins 2006: 290).

[I]t is important not to fall into the trap of simply assuming that vernacular video is organized primarily around a desire to broadcast the self. Viewed as a form of "vernacular creativity", the creation and sharing of videos functions culturally as a means of social networking as opposed to as a mode of cultural "production". (Burgess & Green 2009: 25-26)

YouTube offers a participatory culture, albeit it one of uneven participation. There is a an association of authority and dominance with the delivery of a monologue (Kvernbekk 2010): only one person has the right to speak, that person is usually considered more knowledgeable about the subject of the monologue (e.g. teachers during lectures and priests during sermons) and listeners are considered passive participants. This seems not to be the case on YouTube, though, as "the ideology of authenticity" contributes significantly to the "DIY culture" of YouTubers¹ (Burgess & Green 2009: 29). YouTubers are thought of as ordinary people who have gained popularity by consistently and single-handily producing good content, in contrast to other celebrities in the entertainment industry who can rely on the assistance of an entire entourage. According to a survey conducted by Variety magazine, viewers consider YouTubers to be more authentic and relatable than those mainstream celebrities (Ault 2014). YouTubers, especially those with an established following, have much more of a voice on

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¹ YouTuber is a term used to refer to YouTube users that film and upload video as to be distinguished from those users that only watch videos and occasionally leave comments.

YouTube and other social media than other, casual YouTube users. These followings, also referred to as *communities* (Lange 2007), consist of regular viewers. YouTubers have become so popular that Green (2015: n.pag.), a notable YouTuber himself, critically observes: "when YouTubers announce they're going to a park and people should come see them, they're being irresponsible and causing a potentially dangerous situation".

YouTube users used to be able to leave a video response, which would show underneath the original video. This is no longer possible: users can only leave written comments. Additionally, since Google integrated their social network Google+ into the comment section (in 2011), comments can no longer be viewed chronologically. Instead, comments that have been liked by other users appear first. According to Green (2015: n.pag.), this caused interaction between the YouTuber and his/her audience to drop.

The possibility for interaction between users, either by conversing in the comments or by creating links between profiles, allows us to consider YouTube as a social network. Users perceive subscribing to a channel as a social network feature, but posting videos and commenting on them are the main social activities through which people express affinity (Lange 2007).

3.2. *Vlogs*

What exactly constitutes a *vlog* (short for *video blog*) is rather vague because many people have their own definition. According to Christian (2009: n.pag.), it is "many things, and different things to different people, but most broadly it is an expression of a self". Frobenius uses a more complete definition, although not one that can be adopted in its entirety here as I am aware of many vlogs in which other people beside the vlogger² are present.

Vlogs represent footage of a single speaker talking directly into the video camera, usually with no other person in the video and usually without any signs of another person's presence in the location of taping. After the taping and optional editing, the video footage is uploaded to a video hosting Web site on the Internet[.] (Frobenius 2013: 1)

² A vlogger is the main speaker in a vlog and prototypically the owner of the channel the vlog is uploaded to.

The editing mentioned by Frobenius is described in more detail by Biel and Gatica-Perez.

[W]hile some vloggers post one-take, raw scenes in front of the webcam, other vloggers upload edited video, consciously selecting excerpts of conversational footage, and add soundtracks, openings, endings, and other video snippets that are not necessarily conversational but that accompany, illustrate, or color their monologues. (Biel & Gatica-Perez 2011: 4)

To Frobenius, vlogs are videos in which vloggers sit before the camera and talk to their imagined audience. This static setup is no longer the default vlog format. Some YouTubers film throughout the day or for the duration of a certain event to show the viewer what they are doing. These vlogs are sometimes referred to as *daily vlogs*, because certain users film and upload one of these vlogs every day. What both types of vlogs have in common is that the vlogger addresses the viewer. Burgess and Green (2009: 54) write that vlogs are "a form whose persistent direct address to the viewer inherently invites feedback". What differentiates them from other videos on YouTube that address the viewer (such as tutorials) is that they seem to have less of an explicit objective, apart from entertainment and socializing. To vloggers "the main purpose of their vlogging activity is to communicate with other people through this medium" (Frobenius 2014: 1).

It may seem odd that vloggers use a monologic form to communicate with their audience, especially because vloggers are often spatially and temporally removed from their viewers. Computer-mediated communication is not the most prototypical form of interaction "but it does display the intrinsic features of interaction" (Dynel 2014: 2). Duman and Lochner (2008) focused on the *video exchange as conversation* metaphor in their research of (monologic) presidential campaign videos by Barack Obama and Hillary Clinton. This metaphor is partially created by the position of the candidates in front of the camera, which mimics face-to-face interaction (Duman & Lochner 2008: 202). In addition, according to Linell (1998: 286), monologues are never "entirely monological; they are also bound to specific contexts, purposes, interests, concerns, and commitments".

Perhaps because of these interactive elements, vlogs are a popular genre. Using a sample of 1,000 popular videos, Burgess and Green investigated what type of content is uploaded to YouTube.

True to the "Broadcast Yourself" promise of YouTube, the survey of the most popular content looks to be weighted, just slightly, in favor of user-created videos. [...] A majority of these videos were vlogs (nearly 40 percent), the conversational form that is somewhat emblematic of YouTube's user-created content. (Burgess & Green 2009: 43)

Vlogs are not a genre that is exclusive to YouTube. In theory they can be uploaded to any website, but vlogging is "an emblematic form of YouTube participation" (Burgess & Green 2009: 53).

Monologues are characterized by a lack of active audience participation in the sense that no immediate contributions to the interaction are to be expected from them. This is true for vlogs especially, since the asynchronous, one-directional channel chosen in this genre precludes any immediate participation of the viewers. The culture of YouTube, however, values communication between its members [...], with YouTubers frequently asking for feedback of any kind on their videos. (Frobenius 2014: 11-12)

Figure 2³ shows how a vlog is embedded in a YouTube webpage. YouTube videos can also be embedded inside other webpages, such as personal blogs. Users can choose to play the video in full-screen mode, but the image below shows how YouTube currently presents videos.

The title of the video, the YouTuber's username and a subscribe button appear immediately underneath the video player (1), to the left of the video's view count and like and dislike buttons (2). A YouTuber can publish more information about the video or topic in the description box (3), which has been unfolded here. The description box is mostly used to share links, for example to the YouTuber's social media sites. Below the description box (4), users can leave comments or read what others have written and reply to these comments. In the right-hand column, users see thumbnails and details of other videos, including the thumbnail of the video that will automatically play next (5). Some of these videos are related to the video the user is currently watching, for example videos uploaded by the same user (6), while others are not related.

³ The vlogger pictured gave me his explicit consent to use this material as it can be found on the internet.

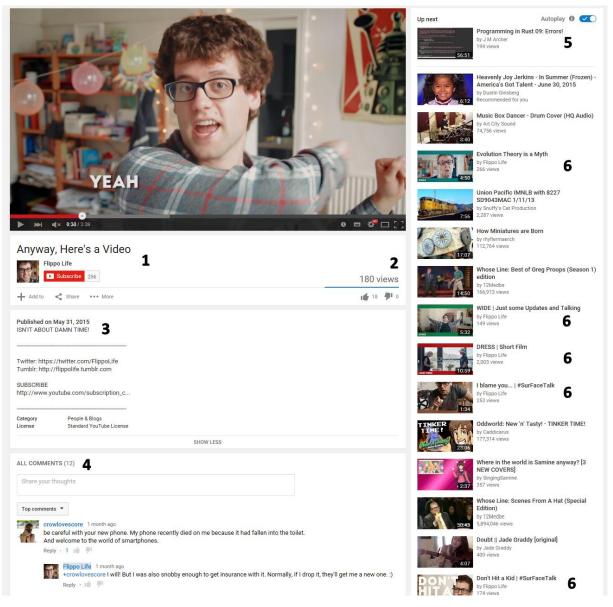


Figure 2: a vlog on Youtube

4. Analysis of vlog openings and closings

One of the main functions of openings and closings is to negotiate the distribution of turns. When there is only one speaker, as is predominantly the case in my corpus of vlogs, there is no need to negotiate turns during the opening. Additionally, the video simply ends when the vlogger (or even the viewer) wants it to. This leads to two research questions:

- 1. Do vloggers use openings and closings?
- 2. If openings and closing are used, what function do they perform?

About greeting the audience in monologues, Tolson (2005: 10) writes: "the talk constructs a place for potential interaction, whether or not it is taken up in practice. [...] It might simply be a way of reaching out to the active listener, provoking a basic form of active listenership". Frobenius (2011: 815) adds that, for vlogs, this translates into vloggers using openings and closing to persuade "the viewers to make use of the various features of the website that allow them to reply: writing comments, rating the video". As discussed in the previous section, vloggers attempt to create interaction. Because of this, we may expect openings and closings to be relevant in vlogs. For the same reason, they may contain elements that resemble opening strategies used in other types of conversation. Inevitably, there will also be opening and closing strategies specific to the genre and the specific context.

4.1. Data and method

To identify opening and closing strategies in vlogs, I collected a small corpus of thirty vlogs. Because vlogs are difficult to define (see Section 3.2), all of the collected videos have the word *vlog* in their titles. Not all vloggers use *vlog* in their video titles, but using this method ensures that all of the collected videos are considered vlogs by (at least some) YouTube users. To gather these vlogs, I used the YouTube search function, entered *vlog* and arranged the results by upload date. I then selected only those vlogs that were in English, as the word *vlog* has also been adopted by speakers of e.g. Dutch, French or Spanish. I did not include multiple videos by the same users, as the object here is not to investigate whether vloggers use consistent openings and closings but to find strategies that are used throughout the genre. Neither did I select videos that did not contain any spoken language or that were uploaded by businesses.

The videos were all collected on April 17th, 2015. The vlogs had all been uploaded to YouTube between April 14th and April 16th, 2015. Their length ranges from almost three to more than forty minutes and subscriber numbers range from 418 subscribers to 2,180,085 subscribers at the date of the corpus collection. Twenty-two vlogs are in American English, four vlogs are in Canadian English, three vlogs are in British English and one vlog is in Australian English. There is an equal distribution of female and male speakers.

I transcribed the beginnings and endings of the vlogs. The length of these transcriptions was determined by the vlogger's use of the opening and closing strategies (such as topic transition) I had selected based on the existing literature. I use a broad transcription system adapted to the context. There has been no transcription of idiosyncratic pronunciation as that is not what concerns us here, but relevant details of the video footage accompanying the audio have been transcribed, such as written text in screen or pointing gestures. The transcriptions of the openings and closings and the transcription conventions are available in full in the Appendixes. The line numbers used in the examples below are those of the full transcription. The vlogs have been numbered and also have a short title in the Appendixes. That title is a working title that does not necessarily relate to the vlog's title on YouTube. Video titles or usernames are never mentioned to protect the users' identity. Although YouTube users make their content public (there is an option to keep videos private)⁴ and thus available to all for any fair use, the online identities of the users are not of importance here.

4.2. Opening strategies

Based on the literature discussed in the previous chapters (most notably Frobenius 2011 and Schegloff 1986), I assumed the following opening strategies might be found in vlogs:

- 1. images or writing put to music introducing the channel
- 2. greeting the audience
- 3. a personal-state inquiry
- 4. using a term of address
- 5. self-identification
- 6. mentioning the date of filming

⁴ The YouTube Terms of Service state:

[&]quot;As a YouTube account holder you may submit Content to the Service, including videos and user comments. You understand that YouTube does not guarantee any confidentiality with respect to any Content you submit." (YouTube 2010)

- 7. using topic transition markers
- 8. introducing the topic of the video

All of the above strategies were indeed found in the corpus, as were two more opening strategies:

- 9. framing the video
- 10. noticeably turning the camera on

4.2.1. Greeting the audience and terms of address

Most vloggers greet the viewer. This custom shows that they are addressing a person, not their cameras (Aijmer 2007: 329). It is evidence of the fact that YouTubers make videos for other people and hope to — literally and metaphorically — speak to them. The vlogger in (4) thus explicitly states that she films her vlogs because she thinks the audience enjoys them.

- (4) vlog 13
 - yah I'm back with another vlog
 - 13 I figured I would go ahead and vlo:g
 - 14 uhm::
 - this weekend
 - $16 \rightarrow$ because you guys seem to like my vlogs
 - so why not do (them)
 - 18 not really doing anything
 - 19 uhm

Different greetings are used, most often variants of *hey* and *good morning*, or both in (7). According to Sidnell (2010: 197), "using a greeting such as 'hello' (or 'hi') as a way of starting a conversation presupposes some kind of a relationship". YouTubers do not have any relationship with most of their viewers except for that between a content creator and their audience. Using a greeting that assumes a more personal relationship creates a sense of familiarity.

- (5) vlog 10
 - $1 \rightarrow \text{hey guys}$
 - 2 welcome to the vlog:

```
    vlog 19
    12 → good morning guys
    it is a beautiful .. day in Cape Town
```

```
(7) vlog 11

1 → hey guys
2 → good morning
3 [day two ] of post-op
4 [{puts up two fingers}]
```

The excerpts above demonstrate that greetings are often combined with a term of address. The most common terms of address are vague terms like *everyone* or *(you) guys*. Vloggers do not know who will be watching their videos as they are publicly available on the internet. In addition, vloggers tend to use plural terms of address and thus address the individual viewer as a part of a group.

```
(8) vlog 6
1 → >hey what's going on< everybody,</li>
2 username here
3 uhm I figured it was probably .. time
4 I was a little overdue on doing a vlog for you guys
```

- (9) vlog 25
 1 → good morning everyone
 2 I just noticed dog back there
 3 "oh my god not this again"
 - 4 ((laughs))
- (10) vlog 21
 5 → hey you guys
 6 so it has been an ADVENTURE getting here

You guys is used seventy times in the corpus. It is not always a term of address but also used as a pronoun, referring to the entire audience. In the examples below you guys is used when talking into the camera, but them is used to refer to the viewers when talking to a person that is with the vlogger.

```
(11) vlog 22
```

```
13 I mean it's: ... gonna be dope
```

 $14 \rightarrow I$ don't know what to tell you guys

because it's- I'm show you guys around

but it's the same thing I showed you-

oh the butterfly

 $19 \rightarrow \text{that's what I'm going to show 'em}$

(12) vlog 3

```
15 A: and it looks awkward

16 → but for [them it doesn't look awkward ]

17 [{points at camera}]
```

4.2.2. Self-identification and opening credits

In (8), the vlogger introduces himself. Because the vlogger's username is on screen for the duration of the video (unless the video is watched in full screen) and the viewer can see who is talking, only a few vloggers mention their real name or username at the beginning of a vlog.

```
(13) vlog 1
1 {fiddles with camera}
2 ...
3 hey guys
4 → so it's me name ((shrugs))
```

Self-identification is a little more common if we consider the use of edited images introducing the channel (similar to opening credits) to be a case of self-identification. These edited pieces of video often contain a graphic of the username, which, like verbal self-identification during the vlog, draws extra attention to the vlogger's identity. In the example below, a picture of the vlogger's logo over a moving background is followed by a graphic of the username against the same background. Additionally, despite the username appearing separately on screen, it is often also included in the video title.



Figure 3: edited opening to a vlog

4.2.3. Personal-state inquiry

Personal-state inquiries are uncommon in vlog openings as well. Viewers are not able to respond to that question, certainly not during the recording of the video. In addition, people may not be very keen to post personal information such as how they are doing as a comment to a YouTube video. Posting a comment saying *I'm fine, thank you* may be too much effort just to be polite. *What's up* did appear a few times in the corpus. In most cases, however, it is used as a greeting, not a question.

(14) vlog 24

- $1 \rightarrow \text{what's up gu::ys}$
- 2 it is day two

4.2.4. Date, time and place

When some people leave a message on an answering machine, they include the date and/or time of their calling, according to Frobenius (2013: 2) "to facilitate the hearer's creation of the context". Most answering machines on mobile phones automatically include this information. Likewise, some vloggers also include the day, time or place of filming, perhaps for the same reason as callers leaving a message.

(15) vlog 30

- 1 {animated graphic of username}
- 2 good morning guys
- $3 \rightarrow \text{it's April eight}$
- 4 just left the post office

```
(16)
        vlog 14
                 and then I fell asleep for about four hours
        14
         15 \rightarrow \text{and} .. right now it's about ten thirty am
                 I am dressed
         16
```

```
(17)
       vlog 19
```

- 12 good morning guys
- $13 \rightarrow it$ is a beautiful .. day in Cape Town
- and uh we've come down to get some .. breakfast

"[C]ompensat[ing] for the time/space gap between interlocutors" (Frobenius 2011: 816) by stating the day, time or location of the recording is important enough for some vloggers to make sure that they mention the day (18) or to add the date and time during editing (19).

```
(18)
       vlog 29
               cause we're supposed to be going out to dinner with name
        25
        26 \rightarrow \text{uhm} .. today's Friday by the way
               I don't know I mentioned that
        27
(19)
       vlog 5
        1
               [so:::
       [...]
        11
               the airport gods are not on our side today
```

 $12 \rightarrow [\{\text{"date, time, } \#username"\}]$

Indicators of the time, such as good morning or good night, that predominantly perform other functions than telling the time can also suggest an opening or closing, because most vlogs were filmed for the duration of a recognizable unit in time. Many vlogs contain footage of only one day, one event or one trip. When the viewer notices that the day or event is over, he or she can expect a closing.

]

4.2.5. Topic transition

Discourse markers are used in almost all vlogs and openings in the corpus, as they are an important way of structuring any conversation. The use of discourse markers also confirms that the vloggers are aware of using openings (and closings) and do so deliberately.

(20) vlog 2

- 13 I would definitely recommend doing so once this video is done
- if you're interested in seeing some *game*
- $15 \rightarrow$ before we begin I want to give a massive shout out to brand because
- [...]
- 19 they also sent me a care package
- that I got while I was sleeping like a pig this morning
- and it contains some really awesome stuff
- $22 \rightarrow$ with that being said

(21) vlog 6

- 42 uhm
- $43 \rightarrow \text{but I did want to talk to you guys about ((cough))}$
- some stuff that's been going on with life
- 45 eh basically

Before we begin indicates that what follows does not really belong to the vlog and by using with that being said, the vlogger moves on to the actual topic of the video. The same happens in (21): at the end of his opening, the vlogger uses uhm followed by a topic transition marker to proceed to the actual topic of the video.

Some of the most popular discourse markers in openings of vlogs are *anyway*, *uh yeah* and *so*. So and *anyway* are both sequence-ending devices. So can precede some form of a conclusion. It can also be used at a possible ending of a topic (a position where a conclusion is appropriate) without preceding the actual conclusion. Stand-alone *so* is employed to prompt some action from the other participants (Raymond 2004). In a monologue, stand-alone *so* cannot be used for such a purpose. It can, however, still mark the end of a topic. Anyway is used here in a similar way, "to close a stretch of talk rather than to resume a moved-off sequence" (Park 2010: 3283). Park (2010: 3284) discusses how *anyway* is most often used between two sequences "at the end of an interactionally stalled sequence" to proceed with the conversation.

Topic-transition markers are not necessarily or exclusively used between the opening and the body of the video. Topic transition also occurs within the opening. Discourse markers are often pronounced a little elongated. As would be the case in normal, everyday conversation, vloggers need to think about what they will say next.

(22) vlog 16

- so I'm just going to order like beef teriyaki
- 13 and like yosa
- and like oyster muriyaki and stuff
- $15 \rightarrow \text{so yeah}$
- 16 {switches camera so viewers can see outside of the car window}

(23) vlog 7

- $29 \rightarrow \text{uh yeah}$
- anyway: .. we thought we'd do a V-log
- 31 we hadn't talked to you all for a while

(24) vlog 20

- 3 it's six am in the morning
- 4 bleh
- $5 \rightarrow$ anyway: .. it's my first ever vlog
- 6 and I am going to themepark so::
- 7 come join me

4.2.6. Introduction of the topic

As is to be expected during the opening, quite a few vloggers mention what the vlog will be about. By telling the audience what will happen next, they may entice their viewers to continue watching the vlog. What is to follow can also be introduced through a montage of video footage from throughout the video, as in (27).

]

(25) vlog 1

- 5 [I don't know why
- 6 I look so short toda:y
- 7 [{moves towards camera}
- $8 \rightarrow BUT$ I'm here to talk about my uhm big chop
- 9 {touches hair}
- as you can see
- 11 like my hair is just ... in its natural state

(26) vlog 28

- 1 hey guys
- $2 \rightarrow \text{so today I'm going to be talking about "me"}$

(27) vlog 9

- 1 {"WEEKLY VLOG | username"}
- $2 \rightarrow \{\text{montage of footage from the video}\}\$
- 4 {"DAY ONE"}
- 5 good morning

4.2.7. Framing

Vloggers may refer to previous or even future videos in the openings of their vlogs. They frame the current vlog within the series of videos that have been and will be uploaded to YouTube, to create a context for this video. Vloggers may do this overtly, by explicitly talking about or recommending previous videos.

(28) vlog 18

- 9 I realize that I've made some changes to my diet
- $10 \rightarrow \text{like}$.. I guess since we last talked
- since we last made a diet video
- 12 I've gone through a few different phases
- [...]
- in terms of uh .. I'm really okay with eating the exact same thing
- pretty much every day
- $19 \rightarrow$ and I've made a video like this before
- 20 uhm but it's kind of important for you guys to know
- 21 especially if you're just getting started
- 22 how important meal planning is

(29) vlog 6

- you guys have already seen the very first episode
- 24 we've got three that were prerecorded
- $25 \rightarrow$ so there's going to be one more releasing today if you're watching this
- and then another one
- 27 probably a day or so later

Framing can also be done more subtly, by referring to things that have happened before. For example, using a phrase like *day two*, presupposes that there was a *day one* that viewers at least know about it, if they have not seen it. Reference to what has happened in previous videos acknowledges regular viewers, which is the very basis of connecting to them.

(30) vlog 16

- 3 so this is going to be quite fun and exciting
- $4 \rightarrow$ you guys get to finally see my sisters again

(31) vlog 24

- 1 what's up gu::ys
- $2 \rightarrow \text{ it is day two}$
- 3 we are here at Sidney airport about to fly out to our Brisbane show

(32) vlog 22

- I don't know what to tell you guys
- because it's- I'm show you guys around
- $16 \rightarrow \text{ but it's the same thing I showed you-}$
- oh the butterfly
- that's what I'm going to show 'em

We can assume that in (32), the vlogger had intended to say *the same thing I showed you yesterday* before he noticed something he could show his audience.

Vloggers also often apologize for not vlogging sooner or often enough in their openings of vlogs. This can also be considered framing, because by doing so they assume that the viewer knows how much time has passed since their last video and/or is aware of their regular uploading schedule.

(33) vlog 30

- $5 \rightarrow$ and we're finally back into vlogs here because
- 6 there's been a lot of issues with the gym that had to get fixed
- 7 NOTHING film worthy
- 8 just believe me with that guys
- 9 NOTHING film worthy

4.2.8. Turning the camera on

A few vloggers are very explicit about turning on or adjusting the camera at the start of the video. One vlog includes the vlogger asking her partner whether or not the camera is on, others show the vlogger moving the camera to provide the audience with a better view. These parts could easily be cut during the editing stage. Vloggers may choose not to do this:

according to Tolson (2010: 281), some vloggers make amateurish production into a virtue, as this contributes to being considered authentic.

```
(34)
        vlog 1
                {fiddles with camera}
        1 \rightarrow
        2
        3
                hey guys
        4
                so it's me name ((shrugs))
        5
                [I don't know why
        6
                I look so short toda:y
        7 \rightarrow [\{\text{moves towards camera}\}]
(35)
        vlog 23
        1 \rightarrow
                A:
                                [is the red dot on?
        2
                B:
                                it is on
        2
                A:
                                we're going to Hong Kong
(36)
        vlog 13
        3
                he::y guys
        4
                so I am back with another vlog
        5
                [you're like crooked .. sorry ]
        6 \rightarrow
                [{moves the camera}
                                                ]
        7
                uh so yeah
```

4.3. Closing strategies

The closing problem ("How can a possible completion be so constructed that it will not be understood as an opportunity for another speaker to take a turn?" [Sidnell 2010: 215]) does not pose itself at the ending of a vlog. Vloggers can decide to end their video without having to negotiate that ending with another person. However, it would be odd if a vlog were to end very suddenly, especially now that YouTube automatically plays another video⁵ once a video has ended. Additionally, YouTubers do not want their vlog to be the last turn, as they explicitly ask for replies. This is one of their closing strategies. Some of these closing strategies they share with ordinary conversation (Schegloff & Sacks 1973), others are specific to YouTube.

1. using a pre-closing

⁵ This "autoplay" function can be disabled.

- 2. topic transition
- 3. framing
- 4. requesting a response or action
- 5. using an endscreen
- 6. a terminal exchange
- 7. thanking the viewer
- 8. turning the camera off

4.3.1. Pre-closings and topic transition

Pre-closings (see Section 2.2.2) such as *Okay?* or *Alright?* cannot be used in vlogs, as the viewer cannot respond while the video is being recorded. The viewer cannot decide when the vlog will end except if he or she were to stop watching before the end. The vlogger, however, can indicate that he or she has nothing more to say and use that to move towards a closing.

```
(37) vlog 7
```

uhm, what else?

 $87 \rightarrow$ anything else that they're dying to know?

other than why you a bowie knife

(38) vlog 10

47 that's about it guys

 $48 \rightarrow$ that's really all I have to tell you about today

49 I got a lot of work to do

Topic transition from the body of the video to the closing can also be done in other ways. For example by using *so*, *anyway* or *alright* in the same way as with topic transitions in openings (see Section 4.2.5).

```
(39) vlog 25
```

```
20 \rightarrow \text{so I'm going} [to wrap up ] today's video
```

[{makes circle with finger}]

I hope you liked coming along

(40) vlog 1

 $15 \rightarrow \text{so I hope you guys like this video}$

16 I hope I was really helpful

When the vlogger in (40) say that she hopes the audience likes the video, that presupposes that the video is over. This is confirmed by her use of a past verb form (*was*).

4.3.2. Framing

While in openings, vloggers tend to refer to previous videos to frame their vlog, in closings they refer to future videos. This can be done by discussing their uploading schedule or by saying they will see the viewer again. It is the viewer who will (choose to) see them again, but vloggers try to create the expectation that this will happen.

(41) vlog 11

- 30 uh so I'm just going to put that back on and go to sleep
- $31 \rightarrow$ and I'll check back in tomorrow
- 32 good night
- 33 {waves}

(42) vlog 25

- I hope you liked coming along
- I hope you're loving the Canada vlogs
- $24 \rightarrow$ and I will see you soon

(43) vlog 28

- 28 like I'll be vlogging everything
- $29 \rightarrow \text{so stay tuned for this}$
- and I will see you guys soo::n
- 31 {waves}
- 32 {blows kisses}

Previous videos are also mentioned in closings, specifically in endscreens, but those will be discussed in the next section.

4.3.3. Requesting a response

Vloggers often ask viewers to leave a comment, to like the video, to check out their website, to subscribe to their YouTube channel or follow them on other social media. The referral to other social media shows that YouTube is not considered a solitary medium but part of a larger online social network.

(44) vlog 1

- leave some .. questions in the comments
- 19 → follow me on Instagram for updates about my hai:r
- follow me on Facebook I mean Facebook message me

(45) vlog 2

- so if you guys would like to request me
- 27 do something in particular in *game*
- 28 \rightarrow then leave [that down below] in the comment section [{points down}]
- 29 I'm always reading you guys' feedback

(46) vlog 4

- 9 a:nd I actually published a new blog post on *website* which I do EVERY single day
- so if you haven't checked that out
- $11 \rightarrow \text{go ahead}$
- 12 website

(47) vlog 14

- a:nd I hope you guys enjoyed watching
- 37 if you did
- $38 \rightarrow$ >please give me a thumbs up
- don't forget if you're watching on YouTube
- 40 you can click on my name
- $41 \rightarrow \text{get subscribed}$

Inviting viewers to leave comments or respond in another way is "an incentive for the audience to understand the vlog as part of an asymmetric, asynchronous interaction" (Frobenius 2011: 825) and not to consider the vlog a simple monologue. Vloggers do not only ask for replies verbally, but also through the use of endscreens or by placing links in the video

description. Endscreens are edited screens at the end of a video that typically contain clickable thumbnails of previous videos, a link to subscribe and the users' social media handles. The example below does not contain these references to other social media, but social media handles are usually the same or similar to the YouTube username.



Figure 4: endscreen

Endscreens are not the only type of edited screens at the end of a video. Vloggers can also add some writing at the end of their vlog during the editing stage. This writing usually contains some closing strategies. The need the vlogger feels to add such phrases when he or she has not recorded a verbal closing, shows the perceived importance of including a closing.

(48) vlog 29

- 35 {footage of plane taking off
- 36 → "WE LOVE YOU GUYS!!! XOXO username"
- 37 "THANKS FOR WATCHING"}

4.3.4. Thanking the viewer

Thanking the viewer is a common closing strategy and reflects awareness of the audience's power. If nobody were watching, most vloggers would not be vlogging as many say that the interaction with the audience is what they enjoy most about making and sharing these vlogs.

(49) vlog 27

- "Subscribe to "username"
- 16 "Hit the Thumbs Up"
- "Comment... We Read Them"
- 18 \rightarrow "Thank You so much for your LOVE!"

(50) vlog 30

- $40 \rightarrow$ thank you guys so much for the support
- 41 I hope you enjoyed the video

(51) vlog 13

- but until then I will see you guys very soon in my next video
- 33 >I love you guys so much<
- $34 \rightarrow >$ thanks for watching<
- 35 bye
- 36 {waves}
- 37 {blows kisses at camera}

Besides thanking the viewers, it is perhaps also no surprise that vloggers ask their audience if they liked the video, as in (40), because this both invites a response and it exhibits the vlogger's care for the audience. Vloggers also show their concern for the viewer by wishing them a good day.

(52) vlog 10

- and doing- do some interviews
- I think that'd be super cool
- $62 \rightarrow \text{so I hope you guys have a great day}$
- and I will see you tomorrow with super cool travelly vlo:g
- 64 [peace
- 65 [{makes the peace sign}]
- (53) vlog 6
 - for those of- the other 99 percent of you guys that are coming and watching the videos
 - and thumbsing up and leaving comments saying you want more
 - and you absolutely love it
 - 61 thank you guys dearly
 - $62 \rightarrow$ cause if it wasn't for you guys
 - 63 we wouldn't be *username*

- and here we are today making content for you guys
- thank you guys so much
- $66 \rightarrow \text{have a wonderful day}$
- 67 we'll see you guys in the next video

4.3.5. Terminal exchange

Although there is no exchange of *goodbyes* in a vlog, at least not between the vlogger and the viewer, most vloggers end their vlog with some form of saying goodbye. This is sometimes combined with a gesture, such as waving or blowing kisses at the camera.

```
(54)
       vlog 16
               I'll see you guys later
       38
        39 \rightarrow bye
        40
                {waves}
       41
                {blows kisses}
(55)
       vlog 25
       32
               so I am going to
                                       [wrap it up
                                                                      for real
        33
                                       [{makes circle with finger} ]
        34
               I'll see ya in the next one
        35 \rightarrow [>bye <
        36
               [{waves}
                               1
```

These gestures are predominantly used by female vloggers, while men more often make a peace sign and also use *peace (out)* as the first-pair part of a terminal exchange. excerpt (58) shows that having a first-pair part of a terminal exchange was important enough to this vlogger to add it during the editing stage.

```
(56) vlog 2
60 anyway >guys 
61 take care
62 → and yeah peace out
63 {screen fades out}
(57) vlog 18
57 thanks for watching guys
58 see you next time
```

```
59 → PEACE

60 {" Thanks for watching! :D"}

(58) vlog 4

23 that's > what I'm going to do right now<

24 {"okay peace out bye"}
```

4.4. Conclusion

Vloggers can use many different opening and closing strategies. Openings and closings differ in length and in the number of strategies employed, but even those videos that lack an explicit opening or closing contain at least one opening or closing strategy. There is no need for a traditional conversational opening or closing in a vlog. Still, many - if not all- vloggers choose to include them.

Vloggers tend to greet and address their audience at the start of a vlog. Some vloggers add a form of self-identification, either by mentioning their name or by including it in an edit. Like self-identification, personal-state inquiries are rare but do occur. In contrast, topic transition is present in almost all vlogs, either in the opening or between the opening and body of the video, with the topic sometimes explicitly being introduced. Vloggers can create a context for the present vlog by referring to previous videos.

As topic transition is used to proceed from the opening to the video's topic, it is also used to proceed from the video's body to its closing, for example by using a pre-closing. Similarly, referring to other videos by the same vlogger is also done in the closing. An important part of a vlog's closing is to ask the audience for a response, either verbally or through an edit. The vlog usually ends with saying goodbye and thanking the viewer. A few vloggers visibly turn their camera on or off as part of their opening or closing.

5. Conclusions

The analysis of the corpus of YouTube vlogs shows that vloggers use opening and closing strategies that directly address the viewer to encourage a response. Although the corpus is small, it contains vlogs from diverse vloggers on varied topics. The corpus also contains both vlogs in which the vlogger sits in front of the camera and vlogs in which the vlogger films in different locations. Not all of these vlogs are strict monologues: four vlogs feature two speakers but these speakers engage with the viewer more than they do with each other. They use the same opening and closing strategies as the vlogs featuring only one speaker.

A few vlogs only have a very short opening or closing or even seem to not include an opening or closing. Vloggers do not need to include an opening or closing, because much of the traditional functions of openings and closings are performed through other means. There is no need to negotiate turns, because there is no transition of turns between vlogger and audience for the duration of the video. Availability does not need to be negotiated: vloggers decide to make a video and viewers decide to watch these videos independently from one another. The topic of the video is decided upon by the vlogger. Some vloggers make videos on topics that have been requested by the audience, but the audience cannot steer the topic of the video during the recording. The vlogger decides when the video ends or the viewer can decide to stop watching before the vlog ends. In other words, openings and closings are not negotiated between participants because they are spatially and temporally removed from each other. Still, many vloggers choose to use openings and closings which resemble those of ordinary conversation. Every video in the corpus employs at least one opening and one closing strategy.

The audience is addressed throughout the entire vlog but connecting to the audience shapes the openings of vlogs in particular. Vloggers greet the audience at the beginning of a vlog because they are talking to people, not their camera. They use greetings that are usually reserved for familiars to create a sense of intimacy. In contrast to these informal greetings, they use vague terms of address. YouTuber are obliged to do this because their audiences are largely unknown to them at the time of filming. There is relatively little verbal self-identification in the opening of a vlog, although it is abundant in writing, either by including it in edits or in the video title.

Vloggers create context for their vlogs in the opening, by mentioning the date, time or place of filming, but also by relating the vlog to their other videos. They can explicitly refer to other vlogs or they can refer to events that have happened in previous vlogs. This opening strategy acknowledges regular viewers. Some vloggers also introduce the topic during the opening, as may be expected of an opening. This may encourage viewers to keep watching the vlog.

After the opening, vloggers use markers of topic transition before proceeding to the main topic of the video. This practice shows that they consider openings a separate part of the vlog. The same happens at a closing relevant place: vlogs are brought to a close by mentioning that they have nothing more to say on the topic of the video or that they are going to wrap it up.

In the closing, vloggers try to create the expectation that the viewer and vlogger will see each other again: they try to make sure the viewer will watch their future videos. Vloggers attempt this by saying what will happen in the next videos or by asking the viewer to subscribe to their channel. Further, some vloggers thank their viewers during the closing. By thanking the viewer, they make explicit that they care for their audience. The vlogs usually end with the first pair part of a terminal exchange.

These closing strategies are used despite the lack of a closing problem at the end of a vlog. In fact, vloggers encourage viewers to take up the next turn as YouTube is host to an, albeit uneven, participation culture. Interaction on YouTube is cooperative: for there to be interaction, viewers must take up the incentive for interaction provided by the vloggers. Vloggers encourage interaction by asking for a response, either by a comment or by following them on YouTube or other social media. They do this verbally, written in screen or through the use of an endscreen. Their inclusion of options for interaction through other social media may be a reflection of the decline in possibilities for interaction on YouTube itself. Generally, viewers do not interact with vloggers through video, but rather by posting written comments or by sending them tweets.

Vlogs are an informal genre and vlog closings are, unlike closings in lectures, not more informal than other parts of the monologue. Additionally, not many vloggers use the closing to summarize or conclude what has been said or has happened. Like in lectures, vlog openings (and closings) are used to create context for this particular video by referring to previous and sometimes also future videos.

The differences between these two genres of monologue (lectures and vlogs) are largely due to their context. Lectures are rather formal and there is a hierarchical relationship between the lecturer and his/her students. Vlogs are informal and the viewer-vlogger relationship is not perceived to be hierarchical. Many vloggers are amateurs and those that can now call vlogging their job started out as amateurs. Because YouTube makes broadcasting possible to anyone, viewers think of vloggers as authentic and approachable. Vloggers can support this perception by not editing out mistakes or other unnecessary aspects of the vlog.

Although a quantitative analysis was not the object here, it is clear that general opening and closing strategies such as greetings or a terminal exchange are used more frequently than those specific to vlogs, with the exception of asking viewers to comment or subscribe. As is the case in informal online meetings, vlog openings and closings show that when there are no guidelines to fall back onto, when using a relatively new and continually changing medium such as YouTube, vloggers rely on techniques from ordinary conversation.

Vloggers not only create the impression of a conversation because they have very little other opening and closing strategies at their disposal than those from dialogic conversation. They intend to create the impression of a conversation. The uploading of vlogs to YouTube can be considered social networking (Burgess & Green 2009), although it certainly remains a one-to-many form of communication. Both uploading vlogs and commenting on these videos are social activities (Lange 2007). The purpose of these vlogs is not solely to communicate something to an audience, but to communicate with the audience (Frobenius 2014). The main motivation behind the production of these videos is not to display the vlogger's daily activities or to discuss a certain topic: it is the possibility of interaction with the viewer.

This research shows that although CA has a strong tradition of using audio records of dialogic conversation, it can also provide insight in monologic video material. The growing popularity of vloggers proves that video can be a successful communication tool, even when participants are separated in space and time. More research on a bigger corpus of vlog openings and closings is necessary to confirm these preliminary findings. Research on the conversational aspects of vlogs in general can only add to our knowledge of new media and their many uses.

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7. Appendixes

7.1. Opening and closing strategies

	opening strategies								closing strategies										
vlog	opening credits	self -identification	greeting	term of address	personal-state inquiry	date/time	place	topic transition	topic introduction	framing	turning the camera on	pre-closing	topic transiton	framing	requesting a response	endscreen	thanking the viewer	terminal exchange	turning the camera off
1		X	X	X				X	X	X	X		X		X		X	X	
2			X	X	X			X		X		X	X		X			X	
3	X	X					X	X							X	X			
4						X			X						X			X	
5		X				X		X	X								X		
6		X	X	X	X			X	X	X		X	X	X			X		X
7		X	X	X				X	X	X		X	X	X	X		X		
8			X	X			X	X	X	X		X	X		X	X			
9	X	X	X	X										X					
10			X	X				X				X		X				X	
11			X	X		X		X	X					X				X	
12						X									X	X	X	X	
13			X	X		X		X	X	X	X	X	X	X	X	X	X	X	
14				X	X	X						X	X	X	X		X		
15	X	X													X	X		X	
16								X	X	X		X	X	X	X		X	X	
17	X	X	X	X	X				X						X				
18		X	X	X	X								X	X			X	X	
19	X	X	X	X			X						X		X	X		X	
20			X	X		X		X	X				X				X	X	
21			X	X			X							X	X				
22	X	X						X	X	X					X	X	X		
23						X			X	X	X			X			X		
24			X	X			X		X	X				X					
25			X	X		X		X		X			X	X	X	X		X	
26				X		X							X		X			X	
27	X	X												X	X	X			
28								X	X			X		X	X			X	
29			X	X		X		X	X								X		
30	X	X	X	X		X			X	X			X	X	X		X		

name

line numbers

7.2. Transcriptions

TRANSCRIPTION CONVENTIONS

? Question marks indicate rising intonation. Dashes signal cutoffs, whether that be when the speaker is interrupted or corrects himself/herself. The use of two equals signs marks the latching of two turns. = BUT Capitals indicate heavy stress. °you know° Degree signs frame utterances that are spoken more softly. "hev" Quotation marks indicate a shift in the speaker's voice, often for comic effect. Truncated ellipsis is used for short pauses, usually shorter than one second. Ellipsis is used for pauses longer than a second. Colons indicate the prolonging of the preceding sound, longer so:: prolonging is marked with multiple colons. Angled brackets turned inward signal utterances spoken more >guys< quickly than surrounding discourse. <and> Angled brackets pointed outward frame utterances spoken more slowly than surrounding discourse. [that down below] Square brackets indicate overlapping speech. This speech may [{points down}] overlap either with other speech or with important visual information. When an utterance cannot be transcribed due to uncertainty, empty () parentheses are used. (us) If there is a possible interpretation, it appears between parentheses. ((laughs)) Aspects of the utterance such as laughter and coughs are indicated with double parentheses. Braces mark nonverbal behavior such as movements and text on {} {"SUBSCRIBE"} Text that the user has edited into the video is quoted in its entirety. Text on the same screen is quoted between two braces.

Each line consists of one intonation unit.

replaced by a description in italics.

Names for people, brands and places have been removed and

```
1. HAIR
                           (8:15)
      Opening
      (0:00-0:18)
 1
      {fiddles with camera}
 2
 3
     hey guys
 4
     so it's me name ((shrugs))
 5
     [I don't know why
 6
     I look so short toda:y
                                  1
 7
     [{moves towards camera}
 8
     BUT I'm here to talk about my uhm big chop
 9
      {touches hair}
10
     as you can see
11
     like my hair is just ... in its natural state
     uh what I use is the .. brand leave in conditioner?
12
13
     hold on
14
      {moves off screen}
      Closing
      (7:31-8:15)
15
     so I hope you guys like this video
     I hope I was really helpful
16
17
     you know
18
     leave some .. questions in the comments
19
     follow me on Instagram for updates about my hai:r
20
     follow me on Facebook I mean Facebook message me
21
     I do answer everyone
22
     ((clicks tongue))
23
     just any questions that you have
24
     and tutorials that you want to see
25
     I hear
26
     I'm getting requests on skincare
27
     must have products brushes
28
      what do I use etcetera
29
     my best advice
                           [for you
30
                           [{points at camera} ]
31
     [drink a lot of water ]
32
     [{shakes her finger} ]
33
      what you put into your body comes out of your body
34
      and also genetics could be the reason why you have acne
35
      so:: {snaps fingers}
```

- just let me know girls
- 37 thank you .. for listening and loving me
- and not judging about-
- 39 °this is really kinda personal for me to
- 40 you know talk about $^{\circ}$
- 41 but thanks guys
- 42 bye::::
- 43 {waves at camera}
- 44 {blows kiss at camera}

2. GAME (4:39)

Opening

```
(0:00-0:40)
 1
      what's (up everyone) and welcome back to another video
 2
     here on my channel TODAY
 3
     you guys already know where we at
 4
     this is my favorite couch
 5
     the sofa that I do every single vlog or V-log on
 6
     right here on my YouTube channel
 7
      unfortunately there is no gameplay in this video specifically
 8
     but if you guys want to check out
                                          [my previous one of the day
                                                                                     1
 9
                                          [{points to the edge of the screen}
                                                                                     1
10
     which was absolutely
                                  [topnotch
                                                        1
11
                                  [{thumbs up}
                                                        1
12
     it was a funny moments compilation remix kind of video
13
     I would definitely recommend doing so once this video is done
14
     if you're interested in seeing some game
15
     before we begin I want to give a massive shout out to brand because
16
     [as you can see as we move down here
17
     [{angles camera at t-shirt}
                                                 1
18
     you guys can see I'm wearing a game t-shirt
19
     they also sent me a care package
20
     that I got while I was sleeping like a pig this morning
      and it contains some really awesome stuff
21
22
      with that being said
      Closing
      (3:27-4:39)
23
     to be honest
24
     recently I haven't really had the greatest motivation
25
     not really motivation but video ideas
26
     so if you guys would like to request me
27
      do something in particular in game
28
     then leave
                    [that down below
                                         ] in the comment section
29
                    [{points down}
30
     I'm always reading you guys' feedback
31
     anywho for those of you guys who are interested in winning a copy of game
32
     absolutely free
33
     courtesy of brand
34
      all you guys need to do is follow my Twitch
```

{screen fades out}

63

35	[down below] in the description								
36	[{points down}]								
37	I will link my twitch								
38	all you need to do is follow me there								
39	and hopefully within the next couple days								
40	up to a week at MAX								
41	if I do get time								
42	I am going to be streaming on Twitch and announcing the winner								
43	right there								
44	it may be just randomly								
45	I'm probably going to do a couple of streams								
46	to see if people are active								
47	and then just randomly drop it								
48	someone who I see popping up regularly in them								
49	but uh yeah								
50	apart from that								
51	that's really all I wanted to say								
52	hopefully I am going to be buying a proper vlogging camera								
53	and also recording q and a's RIGHT here								
54	with an actual tripod								
55	meaning that I could just sit down								
56	have this right here and speak and answer you guys' questions								
57	also kinda need to get used to looking in the camera rather than at my face which	eh							
58	[is looking pretty sexy right now]								
59	[{touches jaw line}								
60	anyway >guys<								
61	take care								
62	and yeah peace out								

3. CAVERN (7:56)

```
Opening (0:00-0:29)
```

```
1
      {animated graphic of username}
 2
     A:
                   good?
 3
     B:
                    we good
 4
     B:
                    alright, here we are at restaurant
 5
     A:
                    (isn't it) ()
 6
     B:
                    yeah
 7
                    {takes a sip from his drink}
 8
                    hold it up higher
     A:
 9
                    {raises his drink}
     B:
10
     A:
                    no no no the camera
11
     B:
                    ((laughter))
12
     A:
                    because like that way you can actually see what is going on
                    it feels awkward but eh-
13
14
     B:
                   it does
                    and it looks awkward
15
     A:
                    but for [them it doesn't look awkward
16
                                                             ]
17
                           [{points at camera}
                                                             1
18
                    looks normal
     B:
19
     A:
                    looks awesome actually
     Closing
     (7:30-7:56)
20
      {footage of cavern}
21
      {graphic of username}
      {endscreen: "LAST VIDEOS" with thumbnail
22
23
     "OTHER CHANNEL" with thumbnail
24
     "SUBSCRIBE"}
```

4. LAPTOP (6:03)

Opening

(0:00-0:12)

- 1 just finished up breakfast
- 2 [now I've gots myself some coffee "and some wa:te:r"
- 3 [{angles camera at drinks}]
- 4 I don't know why I said it like that
- 5 but I'm pr- pretty pumped because that *laptop* is sickenly awesome

Closing

(5:25-6:03)

- 6 well now the gym is closed
- 7 so the time flew by SO fast
- 8 back workout was epic
- 9 a:nd I actually published a new blog post on website which I do EVERY single day
- so if you haven't checked that out
- 11 go ahead
- 12 website
- it shows you the three steps to setting up your own email list
- 14 to growing your blog .. and its audience
- and all that fun stuff so:
- 16 >go check it out<
- 17 <and> right now I'm going to be going home
- 18 making some decaf coffee
- and probably working on promoting the heck out of that post because
- 20 I only published it
- and now I've got to email it out
- and chat up on twitter and all that kind of fun stuff so:
- 23 that's >what I'm going to do right now<
- 24 {"okay peace out bye"}

5. DELAYED (11:39)

```
Opening
      (0:00-0:22)
 1
      [so:::
 2
      we're getting ready to leave for New York
 3
      but our plane has been delayed TWICE
 4
      {car starts}
 5
      ^{\circ}\text{oh}^{\circ}
 6
      so now we just came back home
 7
      cause we're going to switch cars
 8
      and take the truck to the airport so
 9
      hopefully .. the plane doesn't get delayed anymore
10
      because it's already been delayed twic:e
      the airport gods are not on our side today
11
12
      [{"date, time, #username"}
                                                  ]
      Closing
      (11:14-11:39)
13
      {images of flight }
14
      [<home sweet home>]
15
      [{entering house}
      cats aren't concerned with us
16
      they just want (us) to let them outside
17
18
      nice to see you too
19
      ((snickers))
20
      come (see) the mom
21
      meet the mom
22
      meet the mo:m
23
      [°aah come on boy° ]
24
      [{strokes cat}
      {"Thanks so much for watching! Xo" }
25
```

6. CHIT CHAT (15:33)

Opening

(0:00-1:43)

- 1 >hey what's going on< everybody,
- 2 *username* here
- 3 uhm I figured it was probably .. time
- 4 I was a little overdue on doing a vlog for you guys
- 5 it's been a while
- 6 uh basically I just wanted to get you guys ..
- 7 a couple of updates on
- 8 just what's going on with life
- 9 videos
- 10 upcoming events all that sort of stuff
- 11 as far as upcoming events
- 12 I think the next event that we're probably going to be attending is
- 13 eh event
- 14 I believe that's in august
- 15 I believe that's the next event that we're going to be attending
- which is in eh Washington state
- so I do believe that we will be attending *event*
- 18 hopefully
- 19 uhm: that's the one I would like to go to cause it's a bigger .. bigger event
- 20 uhm: as far as videos go
- 21 eh we've had so many cool and exciting family videos for guys coming out
- 22 game has just released so we guy-
- you guys have already seen the very first episode
- 24 we've got three that were prerecorded
- so there's going to be one more releasing today if you're watching this
- and then another one
- 27 probably a day or so later
- 28 eh we got access to game
- 29 unfortunately I did one video by myself and we were only able to get one more
- 30 family video of me my son my daughter my wife playing game
- 31 uhm it releases in a couple of weeks
- 32 so you guys will get to see more of that
- 33 uhm
- 34 game has been going on with me by myself
- 35 uh the new *game* which is a phenomenal game really cool story line
- 36 LITTLE graphic
- just to warn you guys
- really really graphic but it is a really cool and fun game
- 39 having a lot of fun with that as well

- 40 e:h a lot of really cool stuff coming out
- 41 cool games that sort of stuff
- 42 uhm
- but I did want to talk to you guys about ((cough))
- some stuff that's been going on with life
- 45 eh basically

Closing

(14:48-15:33)

- so .. either way.
- 47 I think I've rambled on for like twenty minutes
- 48 I haven't even kept track
- 49 SORRY for rambling you guys' ears off
- 50 I just felt that it was time
- 51 I was overdue for a vlog
- wanted to talk to you guys one on one
- and just say thank you for all your support
- 54 whether you can't stand our videos or you can't stand anything that we do
- and you guys still come and dislike the video
- you're still supporting the channel
- and I appreciate that honestly
- for those of the other 99 percent of you guys that are coming and watching the videos
- and thumbsing up and leaving comments saying you want more
- and you absolutely love it
- 61 thank you guys dearly
- 62 cause if it wasn't for you guys
- 63 we wouldn't be *username*
- and here we are today making content for you guys
- 65 thank you guys so much
- have a wonderful day
- 67 we'll see you guys in the next video
- 68 {clicks button on the camera}

7. CONVENTION (37:49)

Opening (0:00-1:44)

1	A:	hey everybody
2		username a:nd son
3		>eh< {points}
4		with a wicked bowie knife
5	B:	yeah it is pretty wicked
6	A:	((laughs))
7		is that the cold steel you got at the organisation convention?
8	B:	yeah it's uh
9		well n-
10	A:	well you had [that] before
11		[{points}]
12	B:	yeah I ordered this from website
13		it's a- it's the <i>name</i>
14		I believe
15		it's pretty cool
16	A:	looks pretty scary
17		doesn't that make you want to kill somebody?
18		to have that?
19	B:	u::h it does
20		but I restrain myself
21	A:	do you?
22		I do the same thing about fire arms
23		they make me want to shoot somebody but °you know °{shrugs}
24	B:	it's hard
25		but you know
26		got to do it
27	A:	((laughs))
28		uh man
29		uh yeah
30		anyway: we thought we'd do a V-log
31		we hadn't talked to you all for a while
32		I know you have missed it
33		you've been wondering what we've been THINKING
34		cause you're a little scared that we might go into the woods
35		and do some DEEP WOODS thinking right?
36		so anyway yeah
37		we'd thought we'd catch up on a few things
38		we haven't done this for a little while
39		and uh this
40		uh just letting you know what's going on

41		and we're also
42		surprisingly enough
43		going to let you know what's been going on with you
44		we know ALL
45		don't we name?
46	B:	yeah a lot of people don't realize that we can actually see through the computer
47	screen	
48	A:	I know
49		it's cool too
50	B:	like "hey"
51		you might wanna
52	A:	you might wanna
53		()
54		little too much pizza there
55	B:	yeah that
56		you know
57		Jim
58		he's not paying attention right now
59		I can tell
60	A:	he's got the tv on behind him
61	B:	yeah
62		Jim in Knockxville {points at camera}
63		he's not paying attention!
64	A:	cause you get your: eh
65		uh folks are in the room
66		turn the tv down atleast
67	B:	[come on man]
68		[{waves}]
69		life's not that important
70		over there
71		{waves}
72	A:	pay attention pay attention
73	B:	(to any of you) watching us
74	A:	or we're not going to talk to you
75	B:	yeah
76	A:	e:h we'll see
77		what have we want?
78		do we want to say anything worthwhile?
79		probably no:t
80		but we did want to talk at you
81		and catch you up on some things
82		first of all
83		let's uh-mention a meet and greet

Closing

(34:14-37:49)

84	A:	well I guess we're about exceeding our limit on e:h in-
85		eh I started saying intelligent conversation
86		I think we exceeded that eh the first thirty seconds but eh
87		uhm, what else?
88		anything else that they're dying to know?
89		other than why you a bowie knife
90	B:	uh yeah
91	A:	wicked looking bowie knife
92		I have a weakness for bowie knifes
93		almost bought one a cold steel at the <i>organisation</i> convention
94		you can actually buy things there if they're not guns
95		you know at the convention
96		and they eh had eh
97		there was one I was very close on
98		it was a big bowie
99		like I need another bowie knife but
100		°I love em°
101	B:	((sneezes))
102	A:	feel better <i>name</i> ?
103	B:	I do feel better
104	A:	this real tv °isn't it°?
105		well I guess we'll probably let 'em go uh
106		we just wanted to kinda touch base with you
107		and check- let you know we're both alive
108		and eh:
109		I guess we're doing fine
110		and we're working on videos
111		lot of rai:n
112		but we've got lots of things in mind to do
113		and we're working on some things
114		ENJOYING it
115	B:	we don't have anything good coming though
116	A:	yeah don't look for anything good
117	B:	that's the only thing
118		I know that's what you want to hear in this kind of situation
119		but there really isn't anything
120	A:	that's right
121		and one of the problems with doing anything good
122		doing something well
123		what happens you begin to expect it
124	B:	yeah exactly
		-

125	A:	if I start making sense in videos
126	11.	you'll come to EXPECT it
127		a:nd so we have to make sure-
128		for example
129		we have a video on a shot gun coming up
130		it's eh it's a short barreled shot gu:n
131		you will see just to verify just to confirm
131		I ain't too smart
132		
134	B:	all through the video
134	В. А:	((laughs)) I called it a
	A.	he didn't even catch it
136		
137		he could at least have flagged me or something
138	D	or done something
139	B:	well how would I communicate that to you?
140	A:	all through the video I called it a sbr instead of an sbs
141	_	you know for [short barrel shot gun]
142	B:	[it's easier]
143	A:	short barrel riffle
144		I called it a short barrel riffle
145		I did that six times-
146	B:	we'll see
147	A:	I didn't realize until I looked at the video
148	B:	seriously
149		you shouldn't feel bad about that
150		because I don't think it shouldn't even exist anyways
151		right so-
152	A:	that's true
153		that's right
154	B:	so really it doesn't even matter
155		it's just a shot-
156	A:	like I said before
157		there's positives and there's negatives to not editing your videos
158		and you got to take the bad with the good
159		you got to take the dumb with the smart
160		onow wait a minute there's not a lot of smart is there?
161		there's not enough smart to overcome the dumb bu:t eh
162		you just go to take the whole package so
163		but uh we do really appreciate you guys watching
164		and coming to see us
165		() you didn't come to see us
166		well you sorta did after you got to the convention
167		to the meet and greet or eh
168		hollering at us when you saw us
-		

169		that's cool
170		eh we always enjoy meeting you
171		it's never a problem
172		don't ever think twice about saying hi
173		and uh that's uh
174		we get to do this because you guys are out there uh: uh
175		exercising your poor taste
176		so we get to do this
177		anything else <i>name</i> ?
178		that's- they're dying to hear?
179	B:	u:::h can't think of anything
180	A:	{points} name about to chop a little bit to get to-
181	B:	uh: have we talked about or Myspace page yet?
182	A:	Myspace
183		yeah we're going to start putting everything on Myspace
184	B:	yeah
185		we're- Facebook is just too played out
186		Myspace-
187	A:	well yeah
188		we're going to go back to doing nothing but revolvers and put them on
189		Myspace
190	B:	yeah let's do that
191	A:	((laughs))
192		anyway we love you guys
193		glad you're out there watching
194		and uh you can see we will never go into comedy but uh
195		we will definitely keep making shooting videos
196		because as long as we do that life is pretty good

27

subscribe button}

8. LASER (2:58) Opening (0:00-0:36)1 [>hello everybody<] 2 [{waves} I am back today at beauty salon in Hermosa Beach 3 4 a:nd I am here for my SECOND laser hair removal treatment 5 I'm really excited 6 I'm actually already seeing results 7 which is awesome and scary 8 because my hair started growing back in PATCHY 9 which is super we::ird but also super exciting 10 because it means its working 11 and I'm really excited 12 so the last video I posted with you guys- or for you guys I got so:: many questions 13 14 so this video I am going to tell you how to pare> if you are undergoing laser hair treatment 15 16 so: Closing (2:20-2:58)17 and that is it 18 that's all you need 19 to prepare for your laser treatments 20 so yeah 21 >I'm really excited< 22 >today's going to be fun< 23 I can't wait for more of my hair to be gone FOREVER 24 {footage of treatment} 25 {endscreen: "Coming Up!" "Click for last week!" with thumbnails 26

9. WEEKLY(11:34)

Opening (0:00-0:54)

- 1 {"WEEKLY VLOG | username"}
- 2 {montage of footage from the video}
- 3 {"DAY ONE"}
- 4 good morning
- 5 wow the light's super bright
- 6 what if I back up
- 7 every:body welcome to my weekly vlo:g
- 8 and I am late right now
- 9 so: I'm just going to vlog
- 10 I guess the first day or I guess the first half of the first day
- 11 on my *phone*
- 12 {footage of people eating lunch}

Closing (11:26 -11:34)

- 13 {footage of friends talking}
- don't take pictures of m-
- 15 {"THE END. (new stuff coming soon)"}

Opening

10. BACK PORCH (3:01)

	(0:00-1:19)			
1	hey guys			
2	welcome to the vlog:			
3	so weird it's another sunny day			
4	it's almost like it's the same day that I shot this yesterday			
5	wei::rd			
6	no it definitely is			
7	as you guys know			
8	I shoot a day in advance			
9	and I am currently in Washington for ah::			
10	kinda like a practice pre-game show for <i>event</i>			
11	I'm very excited about it			
12	and uhm:			
13	hopefully it's this nice where I am right now			
14	you could PROBABLY know if you really wanted to			
15	if you went on my Snapchat or my Twitter			
16	cause I'm going to be doing all kinds of social media stuff			
17	uhm:			
18	I try to remind you guys of that			
19	if you ever want to see what's going on up to date			
20	like literally up to the minute			
21	always go on my social media			
22	uh Facebook isn't always reliable			
23	although I definitely recommend that you ["like my page"]		
24	[{moves face closer to camera}]		
25	but uhm yeah			
26	always go on my Twitter and my Snapchat			
27	cause those are ALWAYS up to the minute			
28	u::h yeah			
29	and then there's this new Periscope thing			
30	I don't know how I feel about that			
31	how do you guys like that the whole livestreaming thing?			
32	I mean, I like the idea of it			
33	I don't know			
34	I tried it the other day			
35	except I just didn't have a good internet connection so			
36	yeah a lot of you were like "hey it's crappy it's jumpy"			
37	I'm like "there's nothing I can DO about i:t"			
38	so ((laughs))			
39	that's exactly the way I talk to you guys sometimes			

```
40
      uhm: I'm loving
                            [the raccoon eyes
                                                  ] now
41
                            [{gestures at face}
                                                  1
42
      this is GREAT
43
      this is a good look for me
44
      "yes yes"
45
      so I'm out on my patio right now
      Closing
      (2:20-3:01)
46
      so very excited for that a::nd
47
      that's about it guys
48
      that's really all I have to tell you about today
      I got a lot of work to do
49
50
      I've got a lot of uh packing to do
51
      and uhm vlogs
52
      starting tomorrow for the next five days should be super interesting
53
      so I apologize if yesterday and today weren't you know .. super exciting
      other than the weather
54
55
      that's kind of exciting
56
      but I-
57
      the next five days are I promise are going to be su:per cool
58
      there's going to be lots of stuff
59
      and I'm really hoping that I get to meet artists
60
      and doing- do some interviews
      I think that'd be super cool
61
      so I hope you guys have a great day
62
63
      and I will see you tomorrow with super cool travelly vlo:g
64
      [peace
65
      [{makes the peace sign}
                                   1
66
      [ha
67
      yeah
68
      yeah?
69
      yeah
70
71
      [{puts face close to camera and pulls faces}]
```

31

32

33

good night

{waves}

11. POST OP (17:32)

Opening (0:00-0:29)1 hey guys 2 good morning 3 [day two] of post-op 4 [{puts up two fingers} 1 5 I- ((laughs)) 6 I thought I was just filming this for like five minutes 7 I was just blabbering to you guys 8 ((laughs)) 9 it wasn't recording 10 °so anno:yed° 11 but eh anyway 12 I just woke up 13 it is around nine or nine thirty 14 "hair be looking crazy" 15 "I be looking crazy" 16 name still looks at me sometimes and just laughs 17 cause I look insane 18 °but it's fine° 19 I know I look crazy but uhm 20 so Closing (17:10-17:32)21 but uh yeah 22 it's weird like 23 [you can kinda see my jaw now 24 there's .. mostly nothing under there] 25 [{gestures at jaw}] 26 I'm like 27 I'm so in shock 28 I'm very excited 29 the results are awesome so far 30 uh so I'm just going to put that back on and go to sleep

and I'll check back in tomorrow

12. CREPES (9:36)

Opening

(0:00-0:38)

- 1 *dog* what you doing down there?
- 2 "I'm just chilling"
- 3 "hi (*name*)"
- 4 {"Friday <3"}
- 5 {footage of filming}
- 6 so I just finished filming
- 7 and I haven't filmed anything
- 8 in over a week now
- 9 I'm pretty sure it's been ... it's just been ages since I last filmed
- we had the bank holiday weekend in the UK
- which means you basically get four days off
- and I ended up giving myself SIX
- because I just haven't had any time off in a really really long time
- 14 and I still kind of worked
- 15 a little bit
- but it was just really nice not to be: on camera
- 17 I spend a lot of time make-up free
- which was GREAT

Closing

(9:18-9:36)

- 19 {footage of user getting ready for bed}
- 20 {waves at camera}
- 21 {blocks camera with hand}
- 22 {endscreen: "THANKS FOR WATCHING!"
- 23 "PREVIOUSLY" with video link and thumbnail
- 24 social media links}

13. HAIRCUT (24:22)

Opening (0:00-0:26)

- 1 {"APRIL 9TH 2015
- 2 BACK TO WHERE IT ALL STARTED"}
- 3 he::y guys
- 4 so I am back with another vlog
- 5 [you're like crooked .. sorry]
- 6 [{moves the camera}
- 7 uh so yeah
- 8 I'm sorry if it's like
- 9 going in and out of focus
- 10 cause it's like really dark in here >right now<
- 11 but uhm:
- 12 yah I'm back with another vlog
- 13 I figured I would go ahead and vlo:g
- 14 uhm::
- this weekend
- because you guys seem to like my vlogs
- so why not do (them)
- 18 not really doing anything
- 19 uhm

Closing

(23:40 - 24:22)

- 20 basically that's everything that I got
- and I'm going to end the vlog here because my: week is over
- it's time to go back to my apartment
- and back to reality
- 24 "am I right?"
- so: yeah
- 26 uhm I really hope you guys enjoyed this vlog
- 27 I know it wasn't too interesting but
- you guys really seem to like my vlogs
- so if you did enjoy it
- 30 please give it a huge huge thumbs up
- 31 I would really and greatly appreciate it
- 32 but until then I will see you guys very soon in my next video
- 33 >I love you guys so much<
- 34 >thanks for watching<
- 35 bye

36	{waves}
37	{blows kisses at camera}
38	["say bye: to the camera"
39	"say bye:"
40	"say bye: friends"
41	"say >bye bye< friends bye friends"]
42	[{while filming dog}
43	{endscreen: subscribe button
44	"Previous Video" with thumbnail

social media links}

45

14. BEGINNINGS (41:25)

Opening

(0:00-0:58)

- 1 {waves}
- 2 happy Monday everybody
- 3 I hope you're having a great day
- 4 around here I uh- I woke up about nine
- 5 and I stayed up late
- 6 and ((sighs))
- 7 I stayed up late watching tv show and was pretty (yawnry)
- 8 but my husband had watched it
- 9 and it was like in the lineup kind of thing on-
- 10 recently watched
- 11 thi- uh shows
- 12 and I watched it
- and I just laughed and cackled all the way up till five am
- and then I fell asleep for about four hours
- and .. right now it's about ten thirty am
- 16 I am dressed
- 17 I have one of my new shirts on
- 18 I had that little sweater and just some jeans
- 19 and shoe brand
- so that's what's >you know< going on with me
- 21 I'm going to go return those shorts
- 22 uhm:: and then I'm going to ((clicks tongue))
- what else
- 24 uhm I'm going to uhm
- 25 {looks into the camera puzzled}
- clean my house
- 27 yeah

Closing

(40:38-41:25)

- 28 uhm but uhm
- yeah it's just been a rainy day
- 30 nonstop
- 31 it is still like wet and rainy and just yeah
- 32 just nasty out
- 33 so we are staying in
- 34 staying warm
- 35 staying dry

- a:nd I hope you guys enjoyed watching
- 37 if you did
- 38 >please give me a thumbs up
- 39 don't forget if you're watching on YouTube
- 40 you can click on my name
- 41 get subscribed
- 42 if you're new here
- and you won't miss any new videos
- 44 you'll be updated when videos are posted<
- which are basically everyday
- 46 I try to get them live usually around midnight
- it doesn't always happen but I try
- 48 so if you're a night owl like I am
- 49 you can tune in and maybe get a-
- you know a first look at some of the videos
- 51 uhm I feel like I'm forgetting something
- 52 but I don't know
- 53 anyway
- I will see you guys soon
- 55 thanks again for watching
- 56 [bye]
- 57 [{waves}]

31

{"Subscribe for more Vlogs"}

15. T-SHIRT (5:44)

```
Opening
      (0:00-0:15)
 1
      {footage, shot on a phone of user turning into a power ranger}
 2
      {animated graphic of username (username includes the word 'vlogs')}
 3
     ((sighs))
 4
     I completely lost my tan
     Closing
      (4:54-5:44)
 5
     as promised
 6
     I'm going to be doing a t-shirt give away
 7
     every week on my vlogs for those who don't live in my area
 8
     because I have been doing t-shirt hunts
 9
     but it's not fair to those that don't live in my area
10
     but obviously this applies to everyone
11
     because .. I don't know where you guys are from
12
     so the question for the giveaway is::
13
     what do you find is the most attractive body part
14
     in the opposite sex?
15
     and I'm always curious to know this
16
     whe:n I meet new people
     meet new girls
17
18
     a::nd their answers always change
19
     I would like to know what your preference is
20
     >tell me in the comments below<
21
     also don't forget to finger slam the like button
22
     if you guys want to see more vlogs
23
     fanbase on three
24
     >here we go
25
     let's do it<
26
     [put your hands in
                                          ]
     [{moves hand closer to camera}
27
                                          1
28
     >one two three
29
     one two peace<
30
      {screen goes black}
```

16. SISTERS (5:25)

```
Opening
      (0:00-0:31)
 1
      so: I am on my way to have dinner with the fa:mily
 2
      with name and name, my mom and daddy, my uncle and everyone
 3
      so this is going to be quite fun and exciting
 4
      you guys get to finally see my sisters again
 5
      so .. uh yeah
 6
      we'll see them pretty soon
 7
      we're going to go have sushi
 8
      yum:
 9
      [NO
                            ]
10
      [{shakes head}
                            1
11
      I don't eat fish
12
      so I'm just going to order like beef teriyaki
13
      and like yosa
14
      and like oyster muriyaki and stuff
15
      so yeah
16
      {switches camera so viewers can see outside of the car window}
17
      and it is currently raining right now
      which is not a surprise here in RAINCOU::VER
18
      Closing
      (4:23-5:25)
19
      so that is <all> for my vlog
20
      thanks so much for watching
21
      hope you guys enjoyed it
      bu:t that clip of us singing together
22
23
      obviously I cannot sing
24
      that was just for fun
25
      but those two sisters have so much talent
26
      and I just enjoy sitting there listening to them
27
      so I will end this video
28
      with of them both singing the same song
29
      it's so amazing
30
      you guys need to listen to this
31
      and for more information on (their) social media
32
      please check out
                            [my description box below
                                                        ]
33
                            [{points down}
                                                        1
      I will link their YouTube channels
34
35
      and their Facebook for you guys to check out
```

- and reach out to them
- 37 they're awesome
- 38 I'll see you guys later
- 39 bye
- 40 {waves}
- 41 {blows kisses}

20

21

17. BACKFLIP (18:58)

	Opening			
	(0:00-0:22)			
1	{animated graphic of channel name and which vlogger is vlogging}			
2	[{puts down camera}			
3	ey what's up bitch			
4	what's up bitch]			
5	[{social media links on screen}]			
6	what going on man			
7	you all wondering			
8	ma::n where the boy at?			
9	bitches' house			
10	man that's where I been at			
11	man bitches' house			
12	going down now			
13	about to head over and start shooting			
14	for this week			
15	you know what I'm saying			
16	another rapper joint			
	Closing			
	(18:48-18:58)			
17	[I feel like shit right now.			
18	[{social media links on screen}]			
19	I think I'm not worthy			

{animated graphic of channel name and which vlogger is vlogging}

I'm going to go lay on the floor somewhere

18. MEAL PLAN (5:52)

Opening

(0:00-1:15)

- 1 {image from sponsor}
- 2 {image from another sponsor with promo code}
- 3 [hey what's up guys
- 4 name here
- 5 so I was just prepping my meals ..]
- 6 [{video title on screen}
- 7 for uh like .. I guess just today for now
- 8 but uhm:
- 9 I realize that I've made some changes to my diet
- 10 like .. I guess since we last talked
- since we last made a diet video
- 12 I've gone through a few different phases
- in terms of what exactly I'm eating
- but if you know anything about me
- if you've been watching my videos
- 16 you know I'm not a real creative eater
- in terms of uh.. I'm really okay with eating the exact same thing
- pretty much every day
- and I've made a video like this before
- 20 uhm but it's kind of important for you guys to know
- 21 especially if you're just getting started
- 22 how important meal planning is
- 23 meal PREP in particular is
- 24 just because it makes it really easy if you make all your meals for the day
- 25 beforehand
- 26 it really takes a lot of this sort of like
- ah what do I want to eat today
- 28 out of the equation
- and it takes the oh I don't really feel like making my my good food
- 30 so I'm just going to make something quick and easy
- 31 but that might not be as helpful to you
- in terms of your fitness goals so
- what I'm working on right now
- is uh .. basically it's-
- once again it's a little messy
- 36 but I just decided I wanted to be like
- 37 "hey name
- 38 come help me record a" a meal prep video so
- 39 what I am eating right now

Closing (5:20-5:52)

61

{image from sponsor}

40 >aside from that 41 I wanted to show you my meal prep< 42 that I'm on right now 43 I'm liking these meals 44 they're making me feel good hopefully help me get a little bit lean now. 45 but uh .. we're working on it 46 slowly but surely 47 48 right now .. just for a progress update. 49 I'm weighing about one ninety six at the gym so [we're doing good 50] 51 [{thumbs up}] 52 >but anyway guys want to share this with you< 53 hopefully you enjoyed it 54 [good luck] on your fitness journey [{thumbs up}] 55 56 and keep you posted 57 thanks for watching guys 58 see you next time 59 **PEACE** 60 {"Thanks for watching! :D"}

Opening

32

social media links}

19. HIJACK (11:04)

```
(0:00-0:20)
 1
      {animated graphic of username}
 2
     A:
                   my name is name
 3
                    and I'm name
     B:
 4
                    we're from the Netherlands
     A:
 5
                    we're currently at the Great Ocean Road in Australia
     B:
 6
     A:
                    you're watching=
 7
     B:
                    =username
 8
      {both move fists to the screen}
 9
     A:
                   boo:m
10
     B:
                   boo:m
11
     {edit to user}
12
     good morning guys
13
     it is a beautiful .. day in Cape Town
     and uh we've come down to get some .. breakfast
14
     Closing
     (10:24-11:04)
15
     I'm going to sleep-
     have a GOOD night sleep
16
     ready for ... uhm more planning .. and scheming tomorrow
17
     and tomorrow night we are having:
18
19
     is it tomorrow night?
20
     yeah we're having a .. a eh big meal with name and name
21
     around at name's house
22
     °so that should be good°
23
     <alright>
24
     [peace out
                          1
25
     [{makes peace sign} ]
26
     enjoy life and live the adventure
27
     [boo:m
28
     [{moves fists to the screen} ]
29
      {endscreen: username
30
     subscribe button
31
     "LAST VIDEO" with thumbnail
```

20. THEMEPARK (16:06)

```
Opening (0:00-0:14)
```

- 1 good morning people of the world
- 2 sorry about my voice
- 3 it's six am in the morning
- 4 bleh
- 5 anyway: .. it's my first ever vlog
- 6 and I am going to themepark so::
- 7 come join me

Closing

(15:26-16:06)

8	A:	alright this is it
9		it's time to say good bye to a good friend of mine
10		very very good friend of mine
11		((sniffs))
12		"I'm actually kind of sad really"
13	B:	"it's going to be okay"
14	A:	actually if you guys really wanna know
15		[that garage] is where I shot
16		[{points}]
17		series
18		his house his garage
19		and maybe one of these days I'll shoot something else in there
20		we'll see
21		alright say goodbye to name
22	B:	have a good night
23	A:	[alright love you brother]
24		[{goes in for a hug}]
25	B:	[love you man]
26		[{hugs}]
27	A:	see ya
28	B:	see ya next time bro
29	A:	"I'm getting sad"
30	B:	don't do it
31		next time
32	A:	{at camera} alright
33		{waves}
34	B:	{makes peace sign}
35	{"THANKS	FOR WATCHING EVERYONE!!"}

21. NEW HOUSE (16:34)

Opening

(0:00-1:09)

- 1 {footage from previous vlog}
- 2 {"LAST TIME ON VEGAS VLOG PART 1..."}
- 3 {"THE NEXT DAY..."}
- 4 {footage of hotel}
- 5 hey you guys
- 6 so it has been an ADVENTURE getting here
- 7 I just look so raggedy
- 8 I cannot wait to shower and get dressed
- 9 and do my make up
- and go out for the night
- it's just been like so much doing my video:s
- 12 and moving:
- 13 out of state
- 14 relocating
- it's just been a ton of work
- so that's where we are right now

Closing

(16:20-16:34)

- 17 {footage of food being served}
- 18 {"STAY TUNED FOR PART 3!"}
- 19 {"CLICK NOW TO SUBSCRIBE!!!"}

31

32

22. FESTIVAL (8:37)

```
Opening
     (0:00-1:22)
 1
      {graphic of username}
 2
      {"IN TODAYS VLOG..."}
 3
      {"OKAY ... BACK TO THE START"}
 4
      {footage of vlogger walking around}
 5
     [day three festival
 6
     [{holds up three fingers}
                                 1
 7
     we are he:re
 8
     it is ten times more crowded than it was ... yesterday
 9
     but it's all good
10
     it's way hotter than it was yesterday
11
     but it's all good
12
     and uh ... yeah man
     I mean it's: ... gonna be dope
13
     I don't know what to tell you guys
14
15
     because it's- I'm show you guys around
16
     but it's the same thing I showed you-
17
     oh the butterfly
18
     that's what I'm going to show 'em
     Closing
     (8:05-8:37)
19
     honestly I don't know what to say
20
     that was -it was worth every penny of coming to festival °so°
21
     thank you name
     thank you name for coming with me
22
23
     and thank you guys for watching
24
     SWOH<
                          1
25
     [{spins around}
                          1
26
     we going to leave here in an hour though
27
     I don't know where any of my friends are
28
     like I don't know where my wows are right now
      {"CLICK HERE TO WATCH THE LAST DAILY VLOG" with thumbnail}
29
30
      { endscreen:
```

"JOIN THE USERNAME HERE TO SUBSCRIBE"

"CLICK HERE TO WATCH MY PRANKS AND SKITS" with thumbnail}

23. BUSINESS TRIP (19:09)

```
Opening
(0:00-0:39)
```

28

```
1
      A:
                    [is the red dot on?
 2
     B:
                    it is on
 3
      A:
                    we're going to Hong Kong
 4
                    so it is six AM
 5
                    it is Friday morning: ..
                                                ]
                    [{"video title"}
 6
                                                1
 7
                    april tenth
 8
                    I am with the hubby [in the back seat of a cab
                                                                      ]=
 9
     B:
                                         [{waves}
10
      A:
                    =and we're ((laughs)) heading to the airport
11
                    we have a connection in Toronto
12
                    so we'll be in Pearson for I think an hour
13
                    and then we're connecting direct from Toronto to Hong Kong
14
                    [we're so excited=
                                         ]
15
     B:
                    [{thumbs up}
                                         1
16
                    =>yay<
      A:
17
                    so we don't land until Satur:day one pm
18
                    uhm because of the time difference
19
                    and the travel distance and everything
20
                    but we will be vlogging while we travel
                    we might actually have a whole vlog of travel
21
22
                    since we're on the PLANE for so long
     Closing
      (18:56-19:09)
23
     A:
                    can you actually try some just to make sure it's not peanut oil?
24
     B:
                    how would I know the difference?
25
                    you can taste peanut oil
     A:
26
                    (pena) soil?
27
      {"THANKS FOR WATCHING!
      MORE HK VLOGS IN A FEW DAYS."}
```

24. SHOW (5:11)

Opening (0:00-0:14)

- 1 what's up gu::ys
- 2 it is day two
- 3 we are here at Sidney airport about to fly out to our Brisbane show
- 4 we're going to *theme park* later tonight
- 5 just do some rides and have some fun before our show tomorrow
- 6 so it's really really exciting
- 7 and I want you guys to follow me through the airport
- 8 and (see) what we get up to

Closing (05:08-5:11)

- 9 {fade out
- 10 "TO BE CONTINUED"}

25. SHOPPING (10:01)

```
Opening
      (0:00-0:34)
 1
      good morning everyone
 2
      I just noticed dog back there
      "oh my god not this again"
 3
 4
      ((laughs))
 5
      uhm he's on the blanket
 6
      chilling
 7
      so I'm going to make some breakfast
 8
      I'm just going to make an egg and toast
 9
      a typical username style breakfast
10
      "ooh this light is like spotlight"
11
      and today my mom and I are going shopping
12
      we're going to mall
13
      can I get a "whoop whoop"?
      it's like a bigger mall and they have places like shops
14
15
      that sorta thing
      so I think my mom and I just going to have a little shopping session
16
17
      which should be really fun
18
      uhm:: what else can I say?
      Closing
      (9:30-10:01)
19
      watch a movie or something
20
      so I'm going
                            [to wrap up
                                                                ] today's video
21
                            [{makes circle with finger}
                                                                ]
22
      I hope you liked coming along
      I hope you're loving the Canada vlogs
23
24
      and I will see you soon
25
      [by the way
                            26
      [{points at zit}
                           ]
27
      [this is seriously
                                   ]
28
      [{shakes head}
                                   ]
29
      ((sighs))
30
      yeah
31
      that's all I have to say about that
32
      so I am going to
                            [wrap it up
                                                         ] for real
33
                            [{makes circle with finger} ]
34
      I'll see ya in the next one
```

- 35 [>bye<]
- 36 [{waves}]
- 37 {endscreen: "SUBSCRIBE!"
- 38 "OUR LAST VIDEO" with thumbnail}

26. HOT DOGS (8:34)

Opening

(0:00-0:12)

- 1 alright guys
- 2 so we are .. waking up this morning to this contraption
- 3 we used it yesterday
- 4 and we wanted to show you guys today cause it's SUPER cool
- 5 it's like this science experiment to make coffee
- 6 Brazilian coffee

Closing

(7:34-8:34)

7	{footage of concert}	
8	A:	and with that we say good night
9		good guy-
10		good guys
11		wow I am tired
12		it's been a really-
13	B:	good guys
14	A:	good guys
15		long day
16		sorry I didn't include more of the concert
17		I'm worry about copyright so
18		they were very cool
19		they we:re-
20		if you guys you know-
21	B:	yeah check 'em out
22	A:	are into rock indie jazz
23	B:	I wouldn't say indie but
24	A:	it's a little indie ri-
25	B:	it's like rock boozy
26	A:	yeah rock boozy
27	B:	awesome though
28	A:	very cool
29	B:	so really
30	A:	check 'em out
31	B:	°check 'em out°
32	A:	but yeah guys
33		last day in San Francisco
34		tomorrow's going to be a lo:ng driving day again
35		uh through

36	B:	we're going to a couple of places in California
37		and then we're going to end up in Vegas
38	A:	end up in Vegas
39		"tomorrow night's in Vegas baby"
40		get to see those lights
41	B:	yep
42	A:	and yeah get a last chance to back Patreon for Vegas
43		if you want some postcards from Vegas
44		we send out the San Francisco one's already
45		and yeah
46		it's been a good day
47		hope you guys enjoyed the-
48		if you guys are keeping up with these videos
49		if you are smack the like button
50		see if we can get three hundred likes on this video
51	B:	plea::se
52	A:	kiss 'em kiss 'em kiss 'em
53	B:	{kisses screen}

27. CONCERT (21:21)

```
Opening (0:00-0:22)
```

```
1
     {animated graphic of username}
 2
                   "coffee::"
     B:
 3
                   ()
 4
                   another rainy cloudy day
 5
 6
                   got my pour over coffee
 7
                   this is a medium roast
 8
                   name prefers dark roast
 9
                   but I'm going to give it a whirl anyways
10
     {edit: switch to other vlogger in other room}
11
     A:
                   good morning::
12
                   I'm so excited for today
13
                   because I'm gonna go see singer
     Closing
     (20:09-21:21)
14
     {endscreen: footage of children eating
15
     "Subscribe to "username""
16
     "Hit the Thumbs Up"
     "Comment... We Read Them"
17
     "Thank You so much for your LOVE!"
18
     "Yesterday's Vlog" with thumbnail}
19
```

28. BOOB JOB (22:36)

Opening

(0:00-0:34)

- 1 hey guys
- 2 so today I'm going to be talking about "me"
- 3 and what's going to happen soon [with me]
- 4 [{points thumbs at herself}]
- 5 okay so
- 6 let me just say this
- 7 my make up
- 8 oh my god my make looks like so: bad
- 9 my make up looks so bad
- 10 I just threw on some concealer
- 11 I honestly didn't feel like
- doing my make up today
- 13 I just threw on some concealer
- 14 uhm
- 15 I just threw on some concealer
- and put some eyelashes o:n and some lip gloss
- 17 because I had to make this video
- 18 >and I just wanted to look presentable<

Closing

(22:10-22:36)

- so that's basically all the questions that I have to answer right now
- 20 for my next vlog I will be answering more questions
- 21 like my pain
- how the pain feels
- 23 uhm .. am I nervous and my stuff like that
- 24 I'll be vlogging my journey
- so I'll be vlogging my way to the plastic surgery- center
- and vlogging after I get out of surgery and
- 27 stuff like that
- 28 like I'll be vlogging everything
- 29 so stay tuned for this
- and I will see you guys soo::n
- 31 {waves}
- 32 {blows kisses}

29. MUA (17:04)

Opening

(0:00-0:57)

- 1 hi guys
- 2 so we're at the airport
- 3 uhm:.. but our flight doesn't leave until like another hour
- 4 uh cause we got here early
- 5 we just got some *shop*
- 6 name and I
- 7 we both got green tea
- 8 I got cherry blossom green tea
- 9 and *name* got Moroccan mint green tea
- mine is not sweet
- 11 it's goo:d
- but it's NOT sweet at all
- 13 {drinks}
- 14 I just taste cherry
- 15 it's not sweet
- but I don't need no sugar like you said
- because we have- we're going to split this muffin
- 18 cause it's kinda big
- 19 but uhm here
- 20 our gate is actually like [all the way over there
- [{moves camera}]
- yeah super excited to go back to New York
- 23 uhm it's supposed to rain tonight
- I hope it doesn't
- cause we're supposed to be going out to dinner with *name*
- 26 uhm .. today's Friday by the way
- 27 I don't know I mentioned that
- and tomorrow is convention
- 29 uhm and then tomorrow night we're going to the *brand* party
- 30 like we did last year
- 31 uhm so yeah
- 32 see you guys when we land in New York
- 33 {"video title" over footage of clouds from an airplane}

Closing

(16:42-17:04)

- 34 {photos taken on the trip}
- 35 {footage of plane taking off

- 36 "WE LOVE YOU GUYS!!! XOXO username"
- 37 "THANKS FOR WATCHING"}

30. GYM (07:57)

Opening

(0:00-1:04)

- 1 {animated graphic of username}
- 2 good morning guys
- 3 it's April eight
- 4 just left the post office
- 5 and we're finally back into vlogs here because
- 6 there's been a lot of issues with the gym that had to get fixed
- 7 NOTHING film worthy
- 8 just believe me with that guys
- 9 NOTHING film worthy
- 10 but today what's happening
- 11 the giant *company* logo is going up on the wall
- 12 got a group of people
- 13 going in
- that are going to be lifting and helping us finish the flooring issues
- 15 before we open next week
- which for you guys
- 17 I'm thinking you're going to see this video Monday or Tuesday
- 18 the week that you guys are watching this
- 19 the gym is actually open for free
- and the reason why we are doing that is
- 21 [we want to get feedback from you guys
- so even if you don't live super close
- 23 if you just want to come in
- 24 say hi
- won't cost you a thing
- 26 eh just going to ask you a couple questions
- but come see what we're about
- 28 information is down below for that 1
- 29 [{address in screen}
- 30 but we're prepping for that currently
- 31 you guys are going to see us prepping for that
- 32 kinda getting a lifting session in
- and finishing up the flooring today
- 34 so I'm about to go ahead and do that

Closing

(6:31-7:57)

but to wrap up this commentary for you guys

- 36 this is the last
- kind of behind the scenes video that you're going to see of the gym
- 38 everything from now on is going to be the gym in operation
- 39 which is freaking blows my mind
- 40 thank you guys so much for the support
- 41 I hope you enjoyed the video
- 42 I have a couple more live clips for you at the end of this
- 43 website for macro coaching AND apparel
- and I'll see you guys in the next video
- 45 {footage with Instagram handle on screen}
- 46 {"WEBSITE Lifting Apparel Nutrition Coaching}
- 47 {company logo}